

**Basic Economic Facts of PROFI CREDIT Bulgaria, Ltd.**Audited financial figures up to 31<sup>st</sup> of December 2017***Volume of loans provided (thousand EUR)***

		4Q/2016	4Q/2017	% Y/Y
Number of loans provided	Private	17 385	18 686	107%
	Business	22	11	50%
	Total	17 407	18 697	107%

Nominal value of loans provided	Private	29 397	36 622	125%
	Business	62	22	35%
	Total	29 459	36 643	124%

Share in total production	Private	100%	100%
	Business		

***Human resources***

	4Q/2016	4Q/2017	% Y/Y
Number of employees	217	202	93%
Number of external credit advisors	556	460	83%
Number of external collectors	130	111	85%

***Financial indicators (thousand EUR)***

	4Q/2016	4Q/2017	% Y/Y
Equity	-501	778	
EBIT	985	184	19%
EBITDA	1 096	314	29%
Total assets	25 720	25 627	100%
- thereof receivables	24 745	23 404	95%
Total revenues	16 771	15 900	95%
Costs	20 132	19 622	97%
Profit before taxation	-3 361	-3 742	111%
Income tax	6	20	312%
Profit after taxation	-3 355	-3 722	111%

Results are audited and prepared with accordance to International Financial Reporting Standards (IFRS).

Notice:

- 1) Exchange rates used for 2016 period is as at 31.12.2016
- 2) Exchange rates used for 2017 period is as at 31.12.2017