

Basic Economic Facts of PROFI CREDIT Bulgaria, Ltd.

Financial figures up to 31st of March 2018

Volume of loans provided (thousand EUR)

		1Q/2017	1Q/2018	% Y/Y
Number of loans provided	Private	4 482	4 722	105%
	Business	1	2	200%
	Total	4 483	4 720	105%

Nominal value of loans provided	Private	8 123	9 660	119%
	Business	2	14	685%
	Total	8 125	9 674	119%

Share in total production	Private	100%	100%
	Business		

Human resources

	1Q/2017	1Q/2018	% Y/Y
Number of employees	178	182	102%
Number of external credit advisors	504	468	93%
Number of external collectors	129	114	88%

Financial indicators (thousand EUR)

	1Q/2017	1Q/2018	% Y/Y
Equity	-1 461	2 715	
EBIT	108	792	734%
EBITDA	139	826	596%
Total assets	25 224	27 518	109%
- thereof receivables	24 433	17 883	73%
Total revenues	3 917	4 247	108%
Costs	4 876	4 431	91%
Profit before taxation	-960	-184	19%
Income tax	0	0	
Profit after taxation	-960	-184	19%

Results are preliminary and non-audited, prepared with accordance to International Financial Reporting Standards (IFRS).

Notice:

- 1) Exchange rates used for 2017 period is as at 31.03.2017
- 2) Exchange rates used for 2018 period is as at 31.03.2018