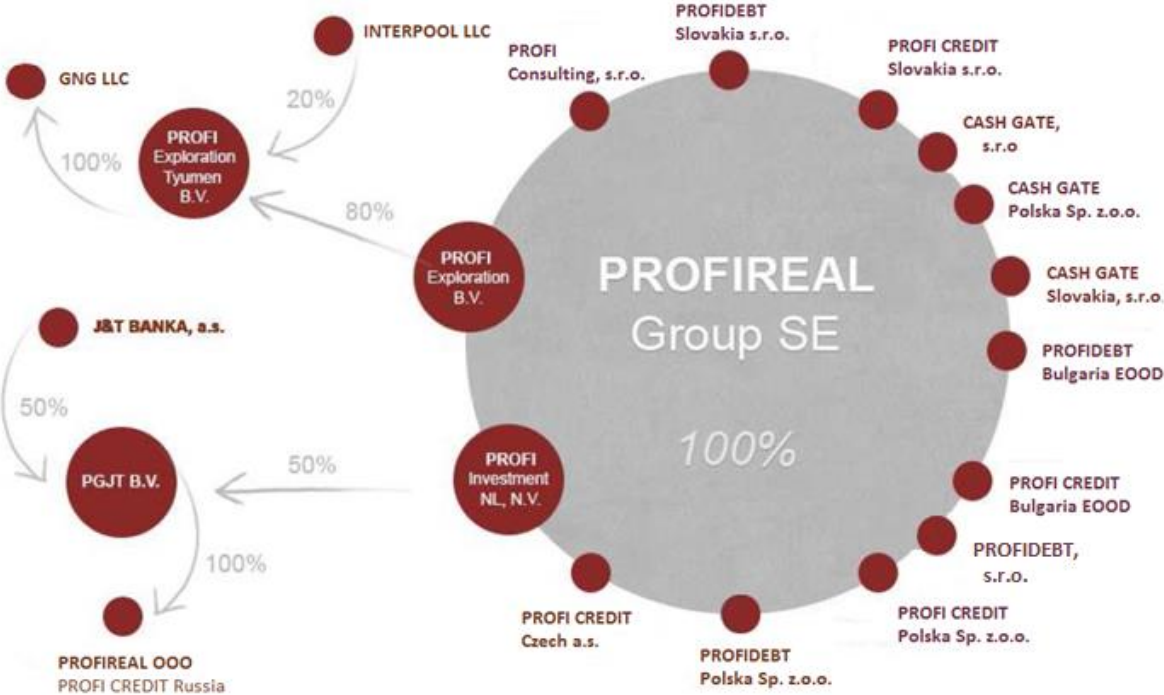


**PROFIREAL GROUP SE**  
**ANNUAL REPORT**  
**FOR THE YEAR ENDED 31 DECEMBER 2013**

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### Profireal Group Structure



**PROFI CREDIT focuses on countries of Central and Eastern Europe**



## **Company Bodies**

### **Board of Directors (valid as at December 31, 2013)**

David Chour	Chairman
Petr Vrba	Vice-chairman
Karol Jurák	Vice-chairman
Zdeněk Lhotský	Member
Joop Michel	Member
Gerben van den Berg	Member
Dennis Kramer	Member
Hendrik van Wijlen	Member

## **Subsidiaries**

### **PROFI CREDIT Czech, a.s.**

Registered Office  
Klimentská 1216/46, Nové Město  
110 00 Praha 1

Offices:

Pardubice  
Praha  
Brno  
Ostrava  
Mladá Boleslav  
České Budějovice

Executives

David Chour  
Petr Vrba  
Karol Jurák  
Rudolf Cejnar  
Vladimír Michniewicz

Subsequent change in executives in 2014:

Karol Jurák (terminated on February 11, 2014)  
Vladimír Michniewicz (terminated on February 11, 2014)  
Jana Matičková (appointed on February 12, 2014)

### **PROFI CREDIT Slovakia, s.r.o.**

Registered Office  
Pribinova 25  
824 96 Bratislava

Offices:

Bratislava  
Banská Bystrica  
Košice  
Nitra

Executives

Miroslav Jurenka  
Petr Vrba  
David Říha (terminated on June 20, 2013)  
Richard Lörincz  
Aleš Oborník (appointed on June 20, 2013)

### **PROFI CREDIT Poland Sp. z o.o.**

Registered Office  
ul. Browarna 2  
43-300 Bielsko-Biała

Offices:

Bielsko-Biała  
Wroclaw  
Opole  
Katowice  
Krakow  
Lodz

## **PROFIREAL GROUP SE, ANNUAL REPORT 2013**

Warszawa  
Poznan  
Torun  
Gdansk  
Szecin  
Olsztyn  
Bialystok  
Kielce  
Lublin  
Rzershów  
Zielona Góra  
Katowice Zachód  
Bydgoszcz  
Warszawa II.

Executives  
Petr Vrba  
Slawomir Pavlik  
Pavel Strnádek

Subsequent change in executives in 2014:  
Marek Štejnár (appointed on June 11, 2014)

### **PROFI CREDIT Bulgaria Ltd.**

Registered Office  
49 Bulgaria Blvd.  
1404 Sofia

Offices:  
Pleven  
Bourgas  
Plovdiv  
Sofia

Executives  
Petr Vrba  
Zdravko Raichev  
Nikolay Kolev  
Svetoslav Nikolov

Subsequent change in executives in 2014:  
**Nikolay Kolev (terminated on February 11, 2014)**  
**Jaromír Všečeka (appointed on February 11, 2014)**

### **Profidebt, s.r.o.**

Registered Office  
Klimentská 1216/46, Nové Město  
110 00 Praha 1

Offices:  
Pardubice  
Praha

Executives  
David Chour  
Marian Ganaj  
Karol Jurák  
Roman Kouba

## **PROFIREAL GROUP SE, ANNUAL REPORT 2013**

**Profidebt, s.r.o. was sold outside of the Profireal Group in 2014.**

### **Profidebt Slovakia, s.r.o.**

Registered Office  
Mliekarenská 10  
821 09 Bratislava

Offices:  
Bratislava

Executives  
Marcel Mešter  
Karol Jurák  
Marián Ganaj  
Martin Jakub Mlynár (terminated on February 1, 2013)  
Pavol Antálek (appointed on February 1, 2013)

### **PROFIDEBT POLSKA Sp. z o.o.**

Registered Office  
ul. Browarna 2  
43-300 Bielsko-Biała

Executives  
Karol Jurák  
Vladimir Michniewicz  
Roman Kouba

Subsequent change in executives in 2014:  
Karol Jurák (terminated on April 17, 2014)  
Vladimir Michniewicz (terminated on April 17, 2014)  
Roman Kouba (terminated on April 17, 2014)  
Jarosław Chęciński (appointed on April 17, 2014)  
Sławomir Pawlik (appointed on April 17, 2014)

### **PROFIDEBT Bulgaria Ltd**

Registered Office  
49 Bulgaria Blvd.  
1404 Sofia

Executives  
Zdravko Raychev  
Nikolay Kolev  
Karol Jurák  
Zdeněk Lhotský

### **PROFI Consulting, s. r. o.**

Registered Office  
Pernštýnské nám. 80  
530 02 Pardubice

Offices:  
Pardubice

Executives  
David Chour  
Filip Souček  
Václav Říha



## **PROFIREAL GROUP SE, ANNUAL REPORT 2013**

Subsequent change in executives in 2014:

Karol Jurák (terminated on February 11, 2014)

Zdeněk Lhotský (terminated on February 11, 2014)

### **Cash Gate Polska Sp z o.o.**

Registered Office  
ul. Browarna 2  
43 - 300 Bielsko – Biała

Executives  
Vladimir Michniewicz  
Petr Vrba  
Pavel Strnádek  
Slawomir Pawlik

Cash Gate Polska Sp z o.o. ceased to be part of the Profireal Group in 2014.

### **PROFI Investment NL N.V.**

Registered Office  
Martinus Nijhofflaan 2  
2624ES Delft  
The Netherlands

Executives  
David Chour  
Zdeněk Lhotský  
Dennis Jacobus Marlies Kramer  
Winchester Trust & Consultancy B.V.

### **Cash Gate, s.r.o.**

Registered Office  
Klimentská 1216/46110 00 Praha 1, Nové Město

Offices:  
Pardubice  
Praha

Executives:  
David Chour  
Filip Souček  
Vladimir Michniewicz  
Michal Šrámek (terminated on January 31, 2013)

Subsequent change in executives in 2014:

Filip Souček (terminated on February 28, 2014)

Vladimir Michniewicz (terminated on February 28, 2014)

František Tesař (April 28, 2014)

### **Cash Gate Slovakia, spol.r.o.**

Registered Office  
Pribinova 25  
811 09 Bratislava

Executives:  
David Chour  
Milan Hiebsch (terminated on April 15, 2013)  
Vladimir Michniewicz

**PGJT B.V.**

Registered Office  
Martinus Nijhofflaan 2  
2624ES Delft  
The Netherlands

Subsequent change in executives in 2014:  
David Chour (terminated on May 26, 2014)

Executives:

Nicolaas Scholtens  
Dennis Jacobus Marlies Kramer  
Libor Marek  
David Chour

**PROFI Exploration B.V.**

Registered Office  
Martinus Nijhofflaan 2  
2624ES Delft  
The Netherlands

Executives:

David Chour  
Zdeněk Lhotský  
Dennis Jacobus Marlies Kramer  
Winchester Trust & Consultancy B.V.

**PROFI Exploration Tyumen“ B.V.**

Registered Office  
Anna van den Vondelstraat 3H  
1054GX Amsterdam  
The Netherlands

Executives:

Almares Management B.V.

**GNG LLC**

Registered Office  
Volodarskogo str. 14,  
625003 Tyumen, Tyumen area  
Russia

Executives:

Vladimir Vladimirovich Romanov

**Other Group Companies**

**PROFIREAL OOO**

Registered Office  
Ligovsky prospect 196084,  
266 lit.O, Saint-Petersburg  
Russia

**Executives:**

Nikolay Binev Kolev

Jan Lovas

Petr Vrba

Pavel Shelepin

## **Business Activities**

PROFIREAL Group SE (the “Group”) is a diversified financial services group which provides consumer loans, debt collection and recovery services across Central and Eastern Europe. The Group is active in the Czech Republic, Slovakia, Poland and Bulgaria and is organised into two divisions: PROFI CREDIT and PROFIDEBT. The Group entered new market – Russian Federation - in 2013 and is preparing the launch of business operations.

In January 2014 Profireal Group sold the subsidiary Profidebt, s.r.o. (Czech Republic) and the receivable portfolio of Profidebt Slovakia, s.r.o. to the company Intrum Justitia, a European leader in credit management service. The result of Profidebt division is therefore stated as Discontinued operation (IFRS 5).

In 2014 PROFI INVESTMENT division was established in order to support business activities. Its main activity consists in searching investment opportunities and interesting projects having an international overlap and local ambitions..

The portfolio of the PROFI INVESTMENT division includes PROFIDEBT Slovakia s.r.o. since February 2014.

PROFI CREDIT primarily offers instalment credit, loans and other financial services such as payment protection insurance. Since 2003, PROFI CREDIT has also been providing loans to small and medium-sized enterprises and entrepreneurs, although these still account for about 20% of the loan book. As at 31 December 2013, PROFI CREDIT’s loan portfolio amounted to EUR 458 million (an increase of 21% compared to 2012). Historically, PROFI CREDIT has provided almost 792 thousand private individual loans and almost 17 thousand business loans, respectively.

PROFIDEBT is a debt collection and recovery business focusing on retail receivables with market presence in the Czech Republic and Slovakia. PROFIDEBT operates commercially independently of PROFI CREDIT and has developed a sustainable business with third parties, including banks, consumer finance providers, telecommunication operators and energy suppliers. As at 31 December 2013, PROFIDEBT managed receivables with a nominal value reaching EUR 433 million (an increase of 9% compared to 2012).

In 2013, the consolidated profit after tax of the financial group was EUR 19.98 million.

The PROFIREAL Group focuses on sustainable growth and intends to invest EUR 2.49 million in research and development in 2014. These costs are mainly related to the development of a new information system. The investment including information technology shall reach EUR 1.42 million in 2014. Planned investments are to be used for the purchase of assets. The Group does not intend making any significant changes in the workforce, except for the sale of the Profidebt division.

## Report of the Board of Directors

In 2013, the Group provided its clients with loans and credits totalling EUR 284.5 million through its PROFI CREDIT division, which represents 26 percent increase in comparison with 2012 when it provided loans amounting to EUR 225.4 million. Since 2000, PROFIREAL Group has lent its clients more than EUR 1.6 billion. In 2013, 111,423 clients received a loan or credit from the Group and the average credit amount was EUR 2,554.

In 2013, the PROFIDEBT division purchased receivables representing EUR 38.11 million. Since 2005, PROFIDEBT has purchased EUR 366.0 (2012: 327.9) million (2013 converted using the CZK/EUR exchange rate effective as of 31 December 2013).

### Results

The PROFIREAL Group continued to focus on several personnel projects supporting employee effectiveness and skills development. The programme targeting talented university students that was continuing to facilitate the recruitment of new employees was again very successful.

The PROFIREAL Group continued to focus on the optimisation of business processes.

Increasing the quality of the scoring system and extending the training system for credit advisors (external employees) are steadily our preferences. The number of credit advisors increased by 23 percent from 2012 to 2013, which represented 4,398 credit advisors by the end of 2013.

The number of collection specialists in PROFIDEBT's receivables management is 220, which is a decrease of 7% from 2012. We permanently work on improving the entire process of receivables management.

The total consolidated assets of the financial group increased by 24 percent, from EUR 274.1 million at the end of 2012 to EUR 338.7 million. The total consolidated revenues including discontinued operations of the financial group went up by 26 percent between 2012 and 2013, amounting to EUR 153.84 million.

In 2013, the consolidated profit before tax of the financial group was EUR 23.44 million (in 2012, it was a profit of EUR 11.01 million). The consolidated net profit of the Group in 2013 was EUR 19.98 million (in 2012, it was a profit of EUR 8.23 million). The aggregate consolidated accumulated loss in 2013 amounted to EUR 174.01 million, of which EUR 158 million represents a loss that arose from the revaluation as part of the Group restructuring which took place in 2007.

As of 31 December 2013, the Group reported a surplus on its equity of EUR 6.44 million (a deficit of EUR 10.99 million as of 31 December 2012). The deficit on equity was incurred due to the initial costs of forming foreign Group entities and initiating their business activities but also due to the limited financing over the last years as a result of the global crisis.

### Risk management and financial instruments

Exposure to various risks arises in the normal course of the Group's business. These risks include credit risks, interest rate risks, currency risk, liquidity risk, capital risk, operation risk and compliance risk.

Principal financial assets of the Group include cash at bank and cash and loans and advances to customers which represent a maximum exposure of the Group to risk in relation to financial instruments.

- *Credit risk*

Credit risks of the Group predominantly relate to loans and advances to customers. The balances presented in the consolidated statement of financial position are reported net of provisions for impaired receivables which are charged based on the estimate of the Group's management taking into account historical experience and impacts associated with existing economic conditions.

Credit risks attached to liquid funds are limited as the counterparties are banks with high rating assessments determined by international rating agencies.

**Debt Recovery**

Companies in the Profireal Group use their own network of external collection specialists for the recovery of their own or purchased receivables.

**Credit Risk Collateralisation**

The principal limitation of the credit risk exposure relates to the fact that the Group has its credit risk diversified into a significant number of clients and geographically within the entire Group. Contracts for the provision of loans are also collateralised by bills of exchange and a guarantee or a security is required.

**Collateral for Received Loans**

The Group uses its assets as collateral for received bank and non-bank loans. These assets include real estate and receivables from provided loans. In terms of the collateral, it is important for companies to monitor the amount of the receivable from advanced loans which are not impaired.

The Group reports no significant concentration of credit risks as its exposure is distributed among a significant number of counterparties and customers.

- **Liquidity risk**

The liquidity risk represents the risk that the Group will not have sufficient funds available to settle the amounts owed arising from financial contracts at the given moment of time.

Under its contracted limits of overdraft facilities, the Group can apply for additional drawing of funds at any point of time and thus deal with the difficulties arising from a potential lack of funds.

- **Interest rate risk**

Interest rate risk is the risk that the value of a financial instrument will fluctuate due to changes in market interest rates. The length of time for which the rate of interest is fixed on a financial instrument therefore indicates to what extent it is exposed to interest rate risk.

The companies in the Profireal Group have concluded long-term loan contracts which are renewed and adjusted on an annual basis. For these reasons, the interest rate risk is minimised. In addition, the Group has the possibility to change, as and when required, the interest rates attached to advanced loans.

- **Currency risk**

Currency risk includes the risk of the change in the value of financial instrument as a result of a change in market foreign currency rates and potential impact of these changes in the profit and loss. The table in Note 30 d) to the financial statements shows the structure of assets and liabilities in the Group.

The Group is not significantly exposed to the currency risk. PROFI CREDIT Poland is the only exception. The company has drawn a credit in EUR and provides loans in PLN. Instalments to the creditor are paid in EUR. In 2012 PROFI CREDIT Poland changed the conditions of this loan contract and started to draw the credit in CZK that is less volatile than EUR in relation to PLN.

- **Operational Risks**

Operational risk is defined as the risk of loss arising from the inappropriateness or failure of internal processes, human errors or failures of systems or the risk of loss arising from external events. The Group assesses these risks on a regular basis and undertakes measures aimed at systematic detection and minimisation of these risks.

- **Capital Risks**

The Group's policy is to achieve a sufficient capital base so as to maintain investor, creditor and market confidence and to sustain future development of the business. The Group manages its capital to ensure that entities in the Group will be able to continue as a going concern while maximising the return to stakeholders through the optimisation of the debt and equity balance.

The Group as loans and credits provider is mainly influenced by the fact that it leverages its business by using external financing. There are no real seasonality impacts on its financial position but rather a volatility of financial markets might positively or negatively influence the Group's financial position.

- **Compliance Risks**

Internal procedures and training aimed at keeping knowledge of laws and regulations up to date:

- Ethical code and whistle-blower code;
- Compliance with the ethical code is discussed with employees at least once a year; and
- Procedures aimed at hiring ethical staff (including references).

### **Business Outlook for the Coming Years**

For the 2014 financial year, the Group will continue seeking long-term diversified funding for all group companies, which is an issue of the Group's increasing profitability. This factor is closely connected with the necessity to find additional financial sources for the future growth of business of all the Group's companies. The Company will continue in ensuring adequately expensive and stable financial sources.

Management will carefully monitor each subsidiary focusing on products and services with an acceptable return as well as cost controlling as a whole. In 2014, Group companies will continue implementing a cost reduction programme that will affect the number of personnel in line with revenue developments in each subsidiary. To ensure a sound future financial result, Group companies will persistently focus on maintaining the quality of the portfolio and reasonable risk management..

Management has decided to sell the Profidebt division and to focus on the consumer loans segment and activity joined with oil extraction.

In addition, the Group will emphasise projects focused on new product development that will target additional potential customers and clients from the retail and small business sector.

In 2013, companies in the Group managed to conclude loan contracts with banking and non-banking entities for the aggregate amount of up to EUR 50.5 million. The main part of this amount is covered by new credit lines provided by a current non-banking creditor. In the first half of 2014, companies in the Group obtained other loan contracts in the approximate amount of EUR 13.7 million. Given that both sides are satisfied with the cooperation started with banking and non-banking entities in 2011 and 2012, the PROFIREAL Group commenced another negotiation with these creditors with the aim of funding the Czech and Polish entity. At this time, the development of the negotiations is very positive and we anticipate concluding the loan documentation in the amount of EUR 45 million in the second half of 2014. The main part of this loan will be used for the direct funding of loans and borrowings newly provided to clients.

## FINANCIAL PART



**Consolidated Financial Statements  
Prepared in Accordance with International Financial Reporting Standards  
as Adopted by the EU  
for the Year Ended 31 December 2013**

**Consolidated Statement of Comprehensive Income**

	NOTE	Year ended 31 December 2013 EUR '000	Year ended 31 December 2012 EUR '000
Interest income	5	116 508	91 686
Interest expenses	5	36 829	31 658
<b>Net interest income</b>		<b>79 679</b>	<b>60 028</b>
Provisions for credit risks	6	27 815	24 438
<b>Net interest income after provisions for credit risks</b>		<b>51 864</b>	<b>35 590</b>
Net fees and commissions	7	-4 140	-4 042
General administrative expenses	8	34 205	28 320
Net insurance income	9	10 563	8 174
Other operating income/(expenses), net	10	1 036	1 107
Share of profit of a joint venture		-24	0
<b>Profit before taxation</b>		<b>25 094</b>	<b>12 509</b>
Income tax	11	3 485	2 507
<b>Profit after taxation</b>		<b>21 609</b>	<b>10 002</b>
<b>Profit from continuing operations</b>		<b>21 609</b>	<b>10 002</b>
Loss for the year from discontinued operations		-1 629	-1773
<b>Profit for the period</b>		<b>19 980</b>	<b>8 229</b>
<b>Other comprehensive income, net of income tax</b>			
Exchange differences on translating foreign operations		-1 108	-712
<b>Total comprehensive income for the year</b>		<b>18 872</b>	<b>7 517</b>

**Consolidated Statement of Financial Position**

	NOTE	31 December 2013 EUR '000	31 December 2012 EUR '000
Cash and balances with banks	16	3 959	2 922
Loans and advances to customers (net)	17	287 034	259 474
Deferred expenses and accrued income and other assets	18	5 436	6 740
Deferred tax asset		2 400	376
Income tax	11	0	36
Assets classified as held for sale		30 326	0
Intangible assets (net)	19	1 666	910
Property and equipment (net)	20	3 917	3 608
Investment in a joint venture	3	3 976	0
<b>Total assets</b>		<b>338 714</b>	<b>274 066</b>
<hr/>			
Amounts owed to loan advisors	21	6 208	6 781
Liabilities arising from finance leases	22	1 311	694
Bank loans and overdrafts	25	3 789	9 041
Other received loans	26	249 219	234 731
Tax liabilities	11	3 704	868
Deferred tax liabilities	24	358	3 173
Other liabilities	28	22 332	20 561
Provisions	27	8 807	9 203
Liabilities directly associated with assets classified as held for sale		36 543	0
<b>Total liabilities</b>		<b>332 271</b>	<b>285 052</b>
<hr/>			
Share capital	30	<b>9 000</b>	<b>9 000</b>
Share premium		150 032	150 032
Foreign currency translation reserve	31	1 437	2 545
Accumulated loss		-174 006	-180 792
Profit or loss for the current period		19 980	8 229
<b>Total equity</b>		<b>6 443</b>	<b>-10 986</b>
<hr/>			
<b>Total liabilities and equity</b>		<b>338 714</b>	<b>274 066</b>

The consolidated statement of financial position is prepared according to the order of liquidity of assets and liabilities, as this presentation provides more reliable and accurate information on assets and liabilities.

**Consolidated Statement of Changes in Equity**

	Share capital	Share premium	Foreign currency translation reserve	Accumula ted loss	Result of the period	Total
<b>Balance at 1 January 2012</b>	<b>9 000</b>	<b>150 032</b>	<b>3 257</b>	<b>-174 411</b>	<b>-6 381</b>	<b>-18 503</b>
Appropriation of net result				-6 381	6 381	0
Result for the period					8 229	8 229
Other comprehensive income			-712			-712
<b>Comprehensive income for the period</b>			<b>-712</b>		<b>8 229</b>	<b>7 517</b>
<b>Balance at 31 December 2012</b>	<b>9 000</b>	<b>150 032</b>	<b>2 545</b>	<b>-180 792</b>	<b>8 229</b>	<b>-10 986</b>
Appropriation of net result				8 229	-8 229	0
Other movement in retained earnings				-1 443		-1 443
Result for the period					19 980	19 980
Other comprehensive income			-1 108			-1 108
<b>Comprehensive income for the period</b>			<b>-1 108</b>		<b>19 980</b>	<b>18 872</b>
<b>Balance at 31 December 2013</b>	<b>9000</b>	<b>150 032</b>	<b>1 437</b>	<b>-174 006</b>	<b>19 980</b>	<b>6 443</b>

**Consolidated Statement of Cash Flows**

	NOTE	2013 EUR '000	2012 EUR '000
<b>OPERATING ACTIVITY</b>			
Profit/(loss) before tax		23 442	11 004
Adjustments for non-cash transactions:			
Depreciation of property and equipment		960	741
Amortisation of intangible assets		139	124
Gain on the sale of property and equipment		42	-18
Increase/(decrease) in provisions		29 325	27 256
Financial expenses		41 372	36 614
Unrealized FX (gains)/ losses		-3 237	-3 965
Other non-cash changes		5 492	3 381
Cash flow from operating activities before changes in working capital		97 535	75 137
Increase in receivables		-95 692	-70 875
Increase in payables		2 347	4 046
Cash flow from operating activities		4 190	8 308
Income tax paid		-6 260	-3 422
Interest paid		-42 813	-35 657
<b>NET CASH FLOW FROM OPERATING ACTIVITIES</b>		<b>-44 883</b>	<b>-30 771</b>
<b>INVESTING ACTIVITIES</b>			
Acquisition of new companies		-3 956	-13
Purchases of property and equipment		-2 481	-1 745
<b>NET CASH FLOW FROM INVESTING ACTIVITIES</b>		<b>-6 437</b>	<b>-1 758</b>
<b>FINANCING ACTIVITIES</b>			
Payments of liabilities arising from finance leases		-292	-347
Net increase/(decrease) in bank loans		2 676	-5 110
Net increase in other loans		58 468	37 828
<b>NET CASH FLOW FROM FINANCING ACTIVITIES</b>		<b>60 852</b>	<b>32 371</b>
<b>NET INCREASE/(DECREASE) IN CASH AND CASH EQUIVALENTS</b>		<b>9 532</b>	<b>-157</b>
<b>CASH AND CASH EQUIVALENTS AT THE BEGINNING OF THE YEAR</b>		<b>2 922</b>	<b>3 074</b>
Impact of exchange differences on cash and cash equivalents		-7 877	5
<b>CASH AND CASH EQUIVALENTS AT THE END OF THE YEAR</b>	<b>15</b>	<b>4 577</b>	<b>2 922</b>
<b>Cash of continuing operations</b>		<b>3 959</b>	<b>2 922</b>
<b>Cash of discontinued operations – classified as held for sale</b>		<b>618</b>	

## **1. General Information**

PROFIREAL Group SE (hereinafter the “Company“) is a European limited liability company formed under Dutch law.

The Company was formed on 9 August 2007 by a Deed of Association and registered in the Register of Companies maintained by the Chamber of Commerce in Amsterdam as PROFIREAL Group N.V. (naamloze vennootschap – limited liability company) based in Amsterdam, the Netherlands.

On 9 August 2007, the initial share capital of EUR 45,000 was paid in. On 8 October 2007, one of the owners of the Company invested 100 percent of the share capital of PROFI CREDIT Czech, a.s. in the Company and acquired 4,116,353 new shares with a nominal value of EUR 1 each.

On 8 October 2007, the new owner, Profireal Holding a.s., acquired 4,658,647 shares in the same nominal value in exchange for the equity investments in the following companies: PROFI CREDIT Slovakia, spol. s r.o. (100%), PROFI CREDIT Polska Sp. z o.o. (100%), PROFI CREDIT Bulgaria e.o.o.d (100%), Profidebt s.r.o. (100%), Profidebt Slovakia s.r.o. (100%), Profi Financial s.r.o. (10%), Profi Consulting s.r.o. (100%), Profidebt Polska Sp. z o.o. (100%), and Profiserwis Polska Sp. z o.o. (100%).

On 13 November 2007, 180,000 shares in the same nominal value were issued. These shares were paid from the Company’s internal funds. Following these investments, the Company’s paid-in share capital amounted to EUR 9,000 thousand.

On 21 December 2007, the Company (successor company) merged with Profireal Holding a.s. (dissolving company) and adopted the legal status of SE.

Until 8 February 2011 the registered office of the Company was located at Arlandaweg 12, 1043 EW Amsterdam, the Netherlands.

From 8 February 2011 the registered office of the Company was located at Saturn Building, Saturnsstraat 25 j, 2132 HB Hoofddorp, the Netherlands.

Since 1 July 2012 the registered office of the Company has been located at Martinus Nijhofflaan 2, 17<sup>th</sup> floor, 2624 ES Delft, the Netherlands. The registered office of the Company was changed to Delft as most of the board members are based there and therefore most activities were carried out in Delft.

## 2. Principal Activities

PROFIREAL Group SE (hereinafter the “Company”) together with its ten subsidiaries that were founded by it, form the Profireal Group (hereinafter the “Group”). The principal activities of PROFIREAL Group SE involve the holding of equity investments and funding of the Group companies.

The principal activities of the Group are as follows:

1. Provision of loans and borrowings from own funds; and
2. Trading with receivables and debts.

### Principal activities of companies as of 31 December 2013:

Name of the entity	Direct holding %	Principal activity	Registered office
PROFI CREDIT Czech, a.s.	100.0	Provision of loans and borrowings	Praha, Czech Republic
PROFI CREDIT Slovakia, spol. s r. o.	100.0	Provision of loans and borrowings	Bratislava, Slovakia
PROFI CREDIT Polska Sp. z o. o.	100.0	Provision of loans and borrowings	Bielsko Biala, Poland
PROFI CREDIT Bulgaria EOOD	100.0	Provision of loans and borrowings	Sofia, Bulgaria
Profidebt, s.r.o.	100.0	Trading with receivables and debts	Praha, Czech Republic
Profidebt Slovakia, s.r.o.	100.0	Trading with receivables and debts	Bratislava, Slovakia
Profidebt Polska Spolka Z O.O.	100.0	Trading with receivables and debts	Bielsko Biala, Poland
Cash Gate Poland Z O.O.	100.0	Provision of loans and borrowings	Bielsko Biala, Poland
PROFI Consulting, s.r.o.	100.0	Provision of services	Pardubice, Czech Republic
Profidebt Bulgaria, EOOD	100.0	Trading with receivables and debts	Sofia, Bulgaria
Profi Investment, N.V.	100.0	Financial activities	Delft, Netherlands
Cash Gate, s.r.o.	100.0	Provision of loans and borrowings	Praha, Czech Republic
Cash Gate Slovakia, s.r.o.	100.0	Provision of loans and borrowings	Bratislava, Slovakia
PROFI Exploration B.V	100.0	Holding company	Delft, Netherlands
Name of the entity	Indirect holding %	Principal activity	Registered office
PGJT B.V.	50.0	Holding company	Amsterdam, Netherlands
Profireal OOO	50.0	Financial intermediation	Saint Petersburg, Russia
PROFI Exploration Tyumen“ B.V.	80.0	Holding company	Amsterdam, Netherlands
GNG LLC	80.0	Oil and gas extraction	Tyumen, Russia

During 2009, the Company transformed its registered shares to bearer shares. Management of the Company discloses the structure of shareholders on the basis of the information available at the moment of the share’s transformation. Management is not aware of any subsequent changes in the ownership structure.

Mr David Beran is the ultimate controlling party of the Group.

<b>Shareholder</b>	<b>Ownership percentage</b>
David Beran	99 %
Others	1 %

### **3. Significant Changes in the Group in the Year Ended 31 December 2013**

In February 2013, a new entity PGJT was founded as a joint venture of Profi Investment and J&T Bank. In the July 2013 the PGJT established the Russian credit consumer provider company Profireal OOO. The carrying amount of the investment in PGJT as of 31 December 2013 is EUR 3 976 ths.

In March 2013, a new subsidiary Profi Exploration was founded for the purposes of new future investment activities. Subsequently in March and July 2013 the subsidiaries GNG LLC and Profi Exploration Tyumen were founded for oil extraction activities in Russia.

### **4. Principal Accounting Policies**

#### **Going Concern Assumption**

The Group has been hit by the global financial and economic crisis influencing the sector severely. The Group is exposed to increased risk mainly due to limited financing in the last years and increased underlying credit risk from its loans. As of the balance sheet date, the Group was not in breach of any covenants underlying the provision of the loans and was not in default on the repayment of the loans. Because the Group is profitable in last years the Equity in 2013 became positive and reached the amount of EUR 6,443 thousand.

Herein presented consolidated financial statements for the year ended 31 December 2013 are based on the current best estimates and the management of the Group believes that they give a true and fair view of the Group's financial results and financial position, using all relevant and available information at the reporting date.

The Group believes that, as of the balance sheet date, the Group has adequate resources to repay its liabilities on a timely basis or is negotiating extension with the necessary level of probability to succeed. In the contrary case, management has prepared contingency plans for maintaining sufficient cash flows for the Group entities to continue running their businesses. The majority of the loan facility from the non-banking entity was prolonged in 2012 through 31 December 2015. In addition, the Company obtained in 2013 additional funds to finance the future development of sales in the following years.

As such, the management is not aware of any events or conditions that may indicate that the Company's continuance as a going concern may be questionable. The going concern assumptions used in the preparation of the consolidated financial statements appropriately reflect our intent and ability to carry out specific courses of action on behalf of the Company.

#### **Basis of the Preparation of the Consolidated Financial Statements**

These consolidated financial statements have been prepared in accordance with International Financial Reporting Standards (IFRS) and interpretations approved by the International Accounting Standards Board (IASB) as adopted by the European Union.

The consolidated financial statements include a consolidated statement of financial position, a consolidated statement of comprehensive income, a consolidated statement of changes in shareholders' equity, a consolidated cash flow statement and notes to the consolidated financial statements containing accounting policies and explanatory disclosures.

The consolidated financial statements were prepared on the accruals basis of accounting whereby the effects of transactions and other events are recognised when they occur and are reported in the financial statements of the periods to which they relate, and on the going concern assumption.



These consolidated financial statements have been prepared under the historical cost convention as modified by the remeasurement to fair value when required by IFRS.

The presentation of consolidated financial statements in conformity with IFRS requires management of the Group to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities as of the date of the consolidated financial statements and their reported amounts of revenues and expenses during the reporting period (see below). Actual results could differ from those estimates.

These consolidated financial statements are presented in thousands of Euros (“EUR ‘000”), unless stated otherwise.

The principal accounting policies adopted in the preparation of these consolidated financial statements are set out below:

### **Basis of Consolidation**

The Company uses the full consolidation method only in respect of controlled companies (refer to the structure of the Group in Note 2).

The consolidated financial statements include the financial statements of companies in which the Company exercises controlling influence (subsidiary undertakings) and which are prepared as of 31 December 2013. Control is achieved where the Company has the power to govern the financial and operating policies of an entity so as to obtain benefits from its activities.

The financial information relating to Profireal Group SE is presented in the consolidated financial statements. Accordingly, in accordance with article 2:402 of the Netherlands Civil Code, the company financial statements only contain an abridged income statement.

Where necessary, adjustments are made to the financial statements of subsidiaries to bring their accounting policies into line with those used by other members of the Group.

All significant intra-group transactions, related balances, income and expenses are eliminated from the consolidated statement of financial position and consolidated statement of comprehensive income upon consolidation.

The Company has no associates..

The Company accounts for all business combinations using the acquisition method. Acquisitions of businesses are accounted for using the acquisition method. The consideration transferred in a business combination is measured at fair value, which is calculated as the sum of the acquisition-date fair values of the assets transferred by the Group, liabilities incurred by the Group to the former owners of the acquiree and the equity interests issued by the Group in exchange for control of the acquiree. Acquisition-related costs are generally recognised in profit or loss as incurred.

At the acquisition date, the identifiable assets acquired and the liabilities assumed are recognised at their fair value.

Goodwill is measured as the excess of the sum of the consideration transferred, the amount of any non-controlling interests in the acquiree, and the fair value of the acquirer's previously held equity interest in the acquiree (if any) over the net of the acquisition-date amounts of the identifiable assets acquired and the liabilities assumed. If, after reassessment, the net of the acquisition-date amounts of the identifiable assets acquired and liabilities assumed exceeds the sum of the consideration transferred, the amount of any non-controlling interests in the acquiree and the fair value of the acquirer's previously held interest in the acquiree (if any), the excess is recognised immediately in profit or loss as a bargain purchase gain.

If the initial accounting for a business combination can be determined only provisionally by the end of the period in which the combination is effected because either the fair values to be assigned to the acquiree's identifiable assets, liabilities or contingent liabilities or the cost of the combination can be determined only provisionally, the Company accounts for the combination using those provisional values.

The Company recognises any adjustments to those provisional values within twelve months of the acquisition date, with effect from the acquisition date, i.e. retrospectively.

### **Income and Expense Recognition**

Interest income is accrued on a time basis, by reference to the principal outstanding and at the original effective interest rate applicable, which is the rate that exactly discounts estimated future cash receipts through the expected life of the financial asset to that asset's net carrying amount. Other related income/expenses from loans (e.g. contractual fines, fees) is accrued and discounted using the effective interest rate to the net carrying value of an asset over its expected useful life.

The fees paid by the debtor with respect to the provision of a loan to a customer are part of the effective interest rate and are reported in the consolidated statement of comprehensive income line item 'Interest income'. Other fees and commissions are recognised on an accruals basis in the period to which they relate.

Dividend income from investments is recognised when the shareholders' rights to receive payment have been established.

Non-interest income is recognised on an accruals basis and is always measured at the fair value of the consideration received.

Interest expenses related to interest bearing instruments are reported in the consolidated statement of comprehensive income on an accruals basis using the effective interest rate method. Other expenses are reported in the consolidated statement of comprehensive income on an accruals basis.

Non-interest expenses are recognised on an accruals basis.

### **Insurance Services**

Within the Group, PROFI CREDIT offers insurance services taking the form of the Bonus product. A customer pays an insurance premium for the provision of this insurance coverage in the contracted amount according to contractual terms stated in the contract.

This insurance covers the possible failure to repay the instalments made by a customer based on clearly defined conditions. For this reason, it is necessary to separate the recognition of the loan itself from the increase in the insurance.

The insurance contract itself is separated from the Bonus product and reported separately in accordance with the requirements arising under IFRS 4. Initial recognition of insurance premium is recorded as deferred income in the line 'Other liabilities' and released over the life of insurance to the income statement. Income and expenses relating to insurance services are disclosed in 'Net insurance income'.

### **Provision for insurance claims**

Claims and loss adjustment expenses are charged to the income statement as incurred based on the estimated liability for compensation owed to contract holders.

The following method is used to determine the provision for outstanding claims:

The provision is calculated based on statistical methods. Estimates of expected losses are developed using historical claims experience, actual versus estimated claims experience and other known trends and developments.

### **Leases**

Leases are classified as finance leases whenever the terms of the lease transfer substantially all the risks and rewards of ownership to the lessee. All other leases are classified as operating leases.

Assets held under finance leases are initially recognised as assets of the Group at their fair value at the inception of the lease or, if lower, at the present value of the minimum lease payments. The corresponding liability to the lessor is included in the consolidated statement of financial position as a finance lease obligation. Lease payments are apportioned between finance charges and reduction of the lease obligation so as to achieve

a constant rate of interest on the remaining balance of the liability. Finance charges are charged directly to profit or loss, unless they are directly attributable to qualifying assets, in which case they are capitalised in accordance with the Group's general policy on borrowing costs (see below).

Operating lease payments are recognised as an expense on a straight-line basis over the lease term.

Amounts received or receivable as an incentive for the conclusion of an operating lease contract are recognised on a straight-line basis over the lease term.

### **Foreign Currency Translation**

The individual financial statements of each Group entity are presented in the currency of the primary economic environment in which the entity operates (its functional currency), that is, the local currency. For the purpose of the consolidated financial statements, the results and financial position of each entity are translated and expressed in EUR which is the functional currency of the Company and the presentation currency for the consolidated financial statements.

At each balance sheet date, monetary items denominated in foreign currencies are retranslated at the ECB rates prevailing at the balance sheet date. Non-monetary items carried at fair value that are denominated in foreign currencies are retranslated at the rates prevailing at the date when the fair value was determined. Non-monetary items that are measured in terms of historical cost in a foreign currency are not retranslated. Exchange differences are recognised in the consolidated statement of comprehensive income

For the purpose of presenting consolidated financial statements, the assets and liabilities of the Group's foreign operations are translated using the ECB's exchange rates prevailing at the balance sheet date. Income and expense items are translated at the average exchange rates for the period. Exchange differences arising, if any, are classified as equity and transferred to the Group's foreign currency translation reserve, which is a legal reserve. Such exchange differences are recognised in profit or loss in the period in which the foreign operation is disposed of.

### **Taxation**

The final amount disclosed in the consolidated statement of comprehensive income includes the tax currently payable and change in the balance of deferred tax.

The tax currently payable is based on taxable profit for the year. Taxable profit differs from the profit as reported in the consolidated statement of comprehensive income because it excludes items of income or expense that are taxable or deductible in other years and it further excludes items that are never taxable or deductible. The Group's liability for current tax is calculated using tax rates that have been enacted by the balance sheet date.

Deferred tax liabilities and assets are recognised on differences between the carrying amounts of assets and liabilities in the consolidated financial statements and the corresponding tax bases used in the computation of taxable profit, and are accounted for using the balance sheet liability method. Deferred tax liabilities are generally recognised for all taxable temporary differences, and deferred tax assets are generally recognised for all deductible temporary differences to the extent that it is probable that taxable profits will be available against which those deductible temporary differences can be utilised.

The carrying amount of deferred tax assets is reviewed at each balance sheet date and reduced to the extent that it is no longer probable that sufficient taxable profits will be available to allow all or part of the asset to be recovered.

Deferred tax is calculated at the tax rates that are expected to apply in the period when the liability is settled or the asset realised. Deferred tax is charged or credited in the consolidated statement of comprehensive income, except when it relates to items charged or credited directly to equity, in which case the deferred tax is also dealt with in equity.

Deferred tax assets and liabilities are offset when there is a legally enforceable right to set off current tax assets against current tax liabilities and when they relate to income taxes levied by the same taxation authority and the Group intends to settle its current tax assets and liabilities on a net basis.

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Deferred tax reported under IFRS differs from the deferred tax reported in the local financial statements. These differences result from a different method of the calculation of write-offs of receivables and depreciation of assets and a recognition of receivables arising from loans and repurchases in the consolidated statement of financial position..

### Property and Equipment and Intangible Assets

Property and equipment and intangible assets are stated at cost less accumulated depreciation/amortisation charges and impairment provisions and increased by technical improvements.

The cost of assets, except for land and assets under construction, is depreciated annually through the consolidated statement of comprehensive income line item 'General administrative expenses' over the expected useful lives of assets using the straight-line method as follows:

Cars	20 %
Computers, printers, servers, copy machines	20 %
Other office equipment (safe, projector)	20 %
Furniture	10 % – 20 %
Air-conditioning	10 %
Other low-value assets (mobile phones, calculators, etc.)	50 %
Marketing study	20 % – 25 %
Buildings	2 %
Software	10 % - 35 %

Assets held under finance leases are depreciated over their expected useful lives on the same basis as owned assets or, where shorter, the term of the relevant lease.

The Group specifically does not depreciate land, works of art, tangible and intangible assets under construction and technical improvements, unless they are brought into a condition fit for use.

The gain or loss arising on the disposal or retirement of an item of property and equipment is determined as the difference between the sales proceeds and the carrying amount of the asset and is recognised in profit or loss.

### Impairment of Tangible and Intangible Assets

At each balance sheet date, the Group reviews the carrying amounts of its tangible and intangible assets to determine whether there is any indication that those assets have suffered an impairment loss. If any such indication exists, the recoverable amount of the asset is estimated in order to determine the extent of the impairment loss (if any). Where it is not possible to estimate the recoverable amount of an individual asset, the Group estimates the recoverable amount of the cash-generating unit to which the asset belongs.

Intangible assets with indefinite useful lives and intangible assets not yet available for use are tested for impairment annually, and whenever there is an indication that the asset may be impaired. The test includes the comparison of the carrying value and the recoverable value of the assets.

The recoverable amount is the higher of fair value less costs to sell and value in use. In assessing the value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset.

If the recoverable amount of an asset (or cash-generating unit) is estimated to be less than its carrying amount, the carrying amount of the asset (cash-generating unit) is reduced to its recoverable amount. An impairment loss is recognised immediately in expenses.

Where an impairment loss subsequently reverses, the carrying amount of the asset (cash-generating unit) is increased to the revised estimate of its recoverable amount, but so that the increased carrying amount does not exceed the carrying amount that would have been determined had no impairment loss been recognised for the asset (cash-generating unit) in prior years. A reversal of an impairment loss is recognised immediately in income.

### Financial Instruments

Financial assets and financial liabilities are recognised on the Group's consolidated statement of financial position when the Group becomes a party to the contractual provisions of the instrument.

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All financial assets with normal delivery terms are recognised using settlement date accounting. The settlement (collection) date is the day on which the financial instrument is delivered (cash payment). When settlement date accounting is applied, the financial asset is recognised on the day of receipt of a financial instrument (sending of cash) and derecognised on the day of its provision (collection of cash).

### *Loans and Advances to Customers*

Upon initial recognition, loans and advances to customers are carried at fair value adjusted by transaction costs, if any, and subsequently remeasured at amortised cost using the effective interest rate method.

Provisions against impaired receivables are recognised in the consolidated statement of comprehensive income if there is objective evidence that an asset is impaired (deteriorating financial position of the debtor, delays in payments, etc). The recognised provision is determined as equal to the difference between the carrying value of an asset and the present value of the estimated future cash flows discounted using the effective interest rate calculated upon initial recognition. The provision is decreased or released if the objective reasons for the impairment of the receivable cease to exist or if the receivable is sold or written off. The provisions are utilised upon the sale or write-off of receivables.

The Group determines the level of provisions on an individual basis for individually significant loans and receivables. Loans and receivables which are not individually significant and which demonstrate similar characteristics in terms of credit risk exposure and where there is objective evidence of impairment, the Group determines provisions on a collective basis.

If the receivable from the customer is past its due date, it is possible to prepare an individual repayment schedule reflecting an additional credit risk exposure relating to the customer in default. In the event of a new calculated repayment schedule, the treatment is similar as is the case when a new receivable originates.

Purchased receivables are valued based on the anticipated cash flow (collection) arising from these receivables and using the effective interest rate for the calculation of interest income.

### *Cash and Cash Equivalents*

Cash and cash equivalents comprise cash on hand and demand deposits, and other short-term highly liquid investments that are readily convertible to a known amount of cash and are subject to an insignificant risk of changes in value.

### *Bank and Other Loans*

Interest-bearing bank and other loans and overdrafts are initially recognised at fair value adjusted for transaction costs, if any, and are subsequently remeasured at amortised cost using the original effective interest rate method.

### *Amounts Owed to Customers*

At initial recognition, amounts owed to customers are recognised at fair value adjusted for transaction costs, if any, and subsequently remeasured at amortised cost using the effective interest rate method.

### *Discontinued operations*

The above mentioned bases and principles apply also for the valuation of financial instruments of discontinued operations.

## **Provisions**

In accordance with IFRS, the Group recognises a provision when, and only when:

- It has a present obligation (legal or constructive) as a result of a past event;
- It is probable that the settlement of the obligation will cause an outflow of resources embodying economic benefits; and
- A reliable estimate can be made of the amount of the obligation.

## **Critical Accounting Judgements and Key Sources of Estimation Uncertainty**

In the application of the Group's accounting policies, management is required to make judgements, estimates and assumptions about the carrying amounts of assets and liabilities that are not readily apparent from other sources. The estimates and associated assumptions are based on historical experience and other factors that are considered to be relevant. Actual results may differ from these estimates.

The estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimate is revised if the revision affects only that period, or in the period of the revision and future periods if the revision affects both current and future periods.

The following are the key assumptions concerning the future that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year.

### *Provisions against Losses arising from Loans and Advances*

Determining whether loans and advances are impaired requires an estimation of anticipated cash flows arising from these financial assets. This estimation is made by the Group's management on the basis of a professional judgment concerning the knowledge of the portfolio quality and individually significant loan receivables. In arriving at provisioning levels, the Group refers to its historical experience with the recovery of past due receivables.

Provisions against receivables arising from contractual fines, penalties, recognised court fees, fees for legal representation and agreements on the recognition of debt are recognised on the basis of the historical experience with the recovery of these receivables and anticipated cash-flow.

### *Investments in associates and joint ventures*

An associate is an entity over which the Group has significant influence. Significant influence is the power to participate in the financial and operating policy decisions of the investee but is not control or joint control over those policies.

A joint venture is a joint arrangement whereby the parties that have joint control of the arrangement have rights to the net assets of the joint arrangement. Joint control is the contractually agreed sharing of control of an arrangement, which exists only when decisions about the relevant activities require unanimous consent of the parties sharing control.

The results and assets and liabilities of associates or joint ventures are incorporated in these consolidated financial statements using the equity method of accounting, except when the investment, or a portion thereof, is classified as held for sale, in which case it is accounted for in accordance with IFRS 5. Under the equity method, an investment in an associate or a joint venture is initially recognised in the consolidated statement of financial position at cost and adjusted thereafter to recognise the Group's share of the profit or loss and other comprehensive income of the associate or joint venture. When the Group's share of losses of an associate or a joint venture exceeds the Group's interest in that associate or joint venture (which includes any long-term interests that, in substance, form part of the Group's net investment in the associate or joint venture), the Group discontinues recognising its share of further losses. Additional losses are recognised only to the extent that the Group has incurred legal or constructive obligations or made payments on behalf of the associate or joint venture.

An investment in an associate or a joint venture is accounted for using the equity method from the date on which the investee becomes an associate or a joint venture. On acquisition of the investment in an associate or a joint venture, any excess of the cost of the investment over the Group's share of the net fair value of the identifiable assets and liabilities of the investee is recognised as goodwill, which is included within the carrying amount of the investment. Any excess of the Group's share of the net fair value of the identifiable assets and liabilities over the cost of the investment, after reassessment, is recognised immediately in profit or loss in the period in which the investment is acquired.

The requirements of IAS 39 are applied to determine whether it is necessary to recognise any impairment loss with respect to the Group's investment in an associate or a joint venture. When necessary, the entire carrying amount of the investment (including goodwill) is tested for impairment in accordance with IAS 36 *Impairment of Assets* as a single asset by comparing its recoverable amount (higher of value in use and fair value less costs to sell) with its carrying amount. Any impairment loss recognised forms part of the carrying amount of the investment. Any reversal of that impairment loss is recognised in accordance with IAS 36 to the extent that the recoverable amount of the investment subsequently increases.



The Group discontinues the use of the equity method from the date when the investment ceases to be an associate or a joint venture, or when the investment is classified as held for sale. When the Group retains an interest in the former associate or joint venture and the retained interest is a financial asset, the Group measures the retained interest at fair value at that date and the fair value is regarded as its fair value on initial recognition in accordance with IAS 39. The difference between the carrying amount of the associate or joint venture at the date the equity method was discontinued, and the fair value of any retained interest and any proceeds from disposing of a part interest in the associate or joint venture is included in the determination of the gain or loss on disposal of the associate or joint venture. In addition, the Group accounts for all amounts previously recognised in other comprehensive income in relation to that associate or joint venture on the same basis as would be required if that associate or joint venture had directly disposed of the related assets or liabilities. Therefore, if a gain or loss previously recognised in other comprehensive income by that associate or joint venture would be reclassified to profit or loss on the disposal of the related assets or liabilities, the Group reclassifies the gain or loss from equity to profit or loss (as a reclassification adjustment) when the equity method is discontinued.

The Group continues to use the equity method when an investment in an associate becomes an investment in a joint venture or an investment in a joint venture becomes an investment in an associate. There is no remeasurement to fair value upon such changes in ownership interests.

When the Group reduces its ownership interest in an associate or a joint venture but the Group continues to use the equity method, the Group reclassifies to profit or loss the proportion of the gain or loss that had previously been recognised in other comprehensive income relating to that reduction in ownership interest if that gain or loss would be reclassified to profit or loss on the disposal of the related assets or liabilities.

When a group entity transacts with an associate or a joint venture of the Group, profits and losses resulting from the transactions with the associate or joint venture are recognised in the Group's consolidated financial statements only to the extent of interests in the associate or joint venture that are not related to the Group.

#### *Non current assets held for sale*

Non-current assets and disposal groups are classified as held for sale if their carrying amount will be recovered principally through a sale transaction rather than through continuing use. This condition is regarded as met only when the asset (or disposal group) is available for immediate sale in its present condition subject only to terms that are usual and customary for sales of such asset (or disposal group) and its sale is highly probable. Management must be committed to the sale, which should be expected to qualify for recognition as a completed sale within one year from the date of classification.

When the Group is committed to a sale plan involving loss of control of a subsidiary, all of the assets and liabilities of that subsidiary are classified as held for sale when the criteria described above are met, regardless of whether the Group will retain a non-controlling interest in its former subsidiary after the sale.

When the Group is committed to a sale plan involving disposal of an investment, or a portion of an investment, in an associate or joint venture, the investment or the portion of the investment that will be disposed of is classified as held for sale when the criteria described above are met, and the Group discontinues the use of the equity method in relation to the portion that is classified as held for sale. Any retained portion of an investment in an associate or a joint venture that has not been classified as held for sale continues to be accounted for using the equity method. The Group discontinues the use of the equity method at the time of disposal when the disposal results in the Group losing significant influence over the associate or joint venture.

After the disposal takes place, the Group accounts for any retained interest in the associate or joint venture in accordance with IAS 39 unless the retained interest continues to be an associate or a joint venture, in which case the Group uses the equity method (see the accounting policy regarding investments in associates or joint ventures above).

Non-current assets (and disposal groups) classified as held for sale are measured at the lower of their previous carrying amount and fair value less costs to sell.

The Group presents in the statement of comprehensive income a single amount comprising the total of the post-tax profit or loss of discontinued operations and or on the disposal of the assets or disposal group(s) constituting the discontinued operation for current year and comparative period.

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The Group discloses in the notes an analysis of the single amount in (a) into the revenue, expenses and pre-tax profit or loss of discontinued operations; the related income tax expense as required by paragraph 81(h) of IAS 12; and the gain or loss recognised on the measurement to fair value less costs to sell or on the disposal of the assets or disposal group(s) constituting the discontinued operation and the net cash flows attributable to the operating, investing and financing activities of discontinued operations.

The presented consolidated financial statements for the year ended 31 December 2013 are based on the current best estimates and management of the Group believes that they give the truest and fairest view of the Group's financial results and financial position using all relevant and available information at the consolidated financial statements date.

### Changes in presentation in 2013

During the year ended 31 December 2013, the Group refined the presentation of certain items of its consolidated statement of financial position, consolidated statement of comprehensive income and consolidated statement of cash flows. In order to reflect the significance of unrealized foreign exchange gain/ losses presented in statement of Cash flows, the amounts and balances for 2012 were restated to reflect the presentation for the current period.

In the 2012 statements, the deferred tax was stated in the net value for the whole group. To provide better quality information the deferred tax is split to tax receivables and deferred tax liabilities by subsidiaries and presented separately on the level of particular consolidated companies.

In EUR '000	2012 original	2012 restated
Deferred tax asset	0	376
Deferred tax liabilities	2 798	3 173

Sundry operating expenses were partially split into Telecommunication and postal expenses, Material consumption including fuel, Representation expenses and Travel expenses. Sundry operating expenses were partially split into Charge for provisions for non-credit amounts due, Legal fees and Credit related fees.

### General administrative expenses

In EUR '000	2012 original	2012 restated
Telecommunication and postal expenses		1 104
Material consumption including fuel		1 433
Representation expenses		241
Travel expenses		376
Sundry administrative expenses	4 436	1 282

### Other operating expenses

In EUR '000	2012 original	2012 restated
Charge for provisions for non-credit amounts due		2 093
Legal fees		737
Credit related fees		142
Sundry operating expenses	3 558	586

The amounts and balances for 2012 were restated to reflect the presentation for the current period.

### Changes in Accounting Policies in 2013

*Standards and Interpretations effective in the current period*

**The following amendments to the existing standards issued by the International Accounting Standards Board and adopted by the EU are effective for the current period:**

- **IFRS 13 "Fair Value Measurement"**, adopted by the EU on 11 December 2012 (effective for annual periods beginning on or after 1 January 2013),



- **Amendments to IFRS 1 “First-time Adoption of IFRS”** – Severe Hyperinflation and Removal of Fixed Dates for First-time Adopters, adopted by the EU on 11 December 2012 (effective for annual periods beginning on or after 1 January 2013),
- **Amendments to IFRS 1 “First-time Adoption of IFRS”** – Government Loans, adopted by the EU on 4 March 2013 (effective for annual periods beginning on or after 1 January 2013),
- **Amendments to IFRS 7 “Financial Instruments: Disclosures”** - Offsetting Financial Assets and Financial Liabilities, adopted by the EU on 13 December 2012 (effective for annual periods beginning on or after 1 January 2013),
- **Amendments to IAS 1 “Presentation of financial statements”** – Presentation of Items of Other Comprehensive Income, adopted by the EU on 5 June 2012 (effective for annual periods beginning on or after 1 July 2012),
- **Amendments to IAS 12 “Income Taxes”** – Deferred Tax: Recovery of Underlying Assets, adopted by the EU on 11 December 2012 (effective for annual periods beginning on or after 1 January 2013),
- **Amendments to IAS 19 “Employee Benefits”** – Improvements to the Accounting for Post-employment Benefits, adopted by the EU on 5 June 2012 (effective for annual periods beginning on or after 1 January 2013),
- **Amendments to various standards “Improvements to IFRSs (2012)”** resulting from the annual improvement project of IFRS published on 17 May 2012 (IFRS 1, IAS 1, IAS 16, IAS 32, IAS 34) primarily with a view to removing inconsistencies and clarifying wording, adopted by the EU on 27 March 2013 (amendments are to be applied for annual periods beginning on or after 1 January 2013),
- **IFRIC 20 “Stripping Costs in the Production Phase of a Surface Mine”**, adopted by the EU on 11 December 2012 (effective for annual periods beginning on or after 1 January 2013).

**The adoption of these amendments to the existing standards has not led to any changes in the Entity’s accounting policies.**

*Standards and Interpretations issued by IASB and adopted by the EU but not yet effective*

At the date of authorisation of these financial statements the following standards, revisions and interpretations adopted by the EU were in issue but not yet effective:

- **IFRS 10 “Consolidated Financial Statements”**, adopted by the EU on 11 December 2012 (effective for annual periods beginning on or after 1 January 2014),
- **IFRS 11 “Joint Arrangements”**, adopted by the EU on 11 December 2012 (effective for annual periods beginning on or after 1 January 2014),
- **IFRS 12 “Disclosures of Interests in Other Entities”**, adopted by the EU on 11 December 2012 (effective for annual periods beginning on or after 1 January 2014),
- **IAS 27 (revised in 2011) “Separate Financial Statements”**, adopted by the EU on 11 December 2012 (effective for annual periods beginning on or after 1 January 2014),
- **IAS 28 (revised in 2011) “Investments in Associates and Joint Ventures”**, adopted by the EU on 11 December 2012 (effective for annual periods beginning on or after 1 January 2014),
- **Amendments to IFRS 10 “Consolidated Financial Statements”, IFRS 11 “Joint Arrangements” and IFRS 12 “Disclosures of Interests in Other Entities”** – Transition Guidance, adopted by the EU on 4 April 2013 (effective for annual periods beginning on or after 1 January 2014),
- **Amendments to IAS 32 “Financial instruments: presentation”** – Offsetting Financial Assets and Financial Liabilities, adopted by the EU on 13 December 2012 (effective for annual periods beginning on or after 1 January 2014).

*Standards and Interpretations issued by IASB but not yet adopted by the EU*

At present, IFRS as adopted by the EU do not significantly differ from regulations adopted by the International Accounting Standards Board (IASB) except from the following standards, amendments to the existing standards and interpretations, which were not endorsed for use as at 27 June 2014:

- **IFRS 9 “Financial Instruments”** (effective for annual periods beginning on or after 1 January 2018),
- **IFRS 15 “Revenues from Contracts with Customers”** (effective for annual periods beginning on or after 1 January 2017),
- **Amendments to IFRS 9 “Financial Instruments” and IFRS 7 “Financial Instruments: Disclosures” – Mandatory Effective Date and Transition Disclosures**,
- **Amendments to IFRS 10 “Consolidated Financial Statements”, IFRS 12 “Disclosures of Interests in Other Entities” and IAS 27 “Separate Financial Statements” – Investment Entities** (effective for annual periods beginning on or after 1 January 2014),
- **Amendments to IAS 36 “Impairment of assets” - Recoverable Amount Disclosures for Non-Financial Assets** (effective for annual periods beginning on or after 1 January 2014),
- **IFRIC 21 “Levies”** (effective for annual periods beginning on or after 1 January 2014).

The Entity anticipates that the adoption of these standards, amendments to the existing standards and interpretations will have no material impact on the financial statements of the Entity in the period of initial application

At the same time, hedge accounting regarding the portfolio of financial assets and liabilities, whose principles have not been adopted by the EU, is still unregulated.

According to the entity’s estimates, application of hedge accounting for the portfolio of financial assets or liabilities pursuant to IAS 39: “Financial Instruments: Recognition and Measurement”, would not significantly impact the financial statements, if applied as at the balance sheet date.

## 5. Net Interest Income

	2013 EUR '000	2012 EUR '000
<b>Interest income</b>		
- from loans and advances to financial institutions	2	3
- from loans to customers	116 506	91 683
<b>Total interest income</b>	<b>116 508</b>	<b>91 686</b>
<b>Interest expenses</b>		
- from loans and advances from financial institutions	175	447
- from amounts owed to non-financial institutions	36 654	31 211
<b>Total interest expenses</b>	<b>36 829</b>	<b>31 658</b>
<b>Total net interest income</b>	<b>79 679</b>	<b>60 028</b>

Interest income from the loans to customers includes interest arising both from loans to customers and from debt recovery efforts.

## 6. Provisions for Credit Risks

	2013 EUR '000	Discontinued operations	Total including discontinued operation	2012 EUR '000
Charge for provisions for the period	27 815	2 136	29 951	24 546
<b>Total provisions for credit risk</b>	<b>27 815</b>	<b>2 136</b>	<b>29 951</b>	<b>24 546</b>

## 7. Net Fees and Commissions

Net fees and commissions include:

	2013 EUR '000	2012 EUR '000
Fee and commission expense for services and transactions	5 219	5 248
Fee and commission income from services and transactions	1 079	1 206
<b>Total net fees and commissions expense</b>	<b>-4 140</b>	<b>-4 042</b>

Fee and commission expense for services and transactions includes expenses relating to the operation of the network of salespersons and their bonuses for arranging loans.

## 8. General Administrative Expenses

Structure of general administrative expenses:

	2013 EUR '000	2012 EUR '000
<b>Staff costs</b>		
Payroll costs	12 813	11 128
Social security contributions	3 110	2 723
Other staff costs and payments made to the members of management	1 240	1 222
<b>Total staff costs</b>	<b>17 163</b>	<b>15 073</b>
<b>Other administrative expenses</b>		
Data processing expenses	1 011	700
Office lease expenses	1 749	1 611
Business transactions expenses	71	79
Advertising and marketing expenses	4 397	3 642
Advisory and legal services expenses	3 669	2 006
Telecommunication and postal expenses	1 405	1 104
Material consumption including fuel	1 212	1 433
Representation expenses	268	241
Travel expenses	447	376
Sundry administrative expenses	1 830	1 282
<b>Total other administrative expenses</b>	<b>16 059</b>	<b>12 474</b>
<b>Depreciation of assets</b>		
Amortisation of intangible assets (refer to Note 16)	118	109
Depreciation of property and equipment (refer to Note 17)	865	664
<b>Total</b>	<b>983</b>	<b>773</b>
<b>Total general administrative expenses</b>	<b>34 205</b>	<b>28 320</b>

The Group had 756 employees as of 31 December 2013 (2012 – 650), all employees are employed outside the Netherlands.

Advisory and legal services expenses include the fee paid to the Group auditor. The total compensation (including discontinued operations) paid to the Group auditor is as follows.

EUR '000	Deloitte Accountants B.V.	Other Deloitte firms	Total 2013	Total 2012
Audit fees	21	259	280	275
Audit related fees	0	5	5	13
Tax advisory	0	40	40	32
Other non-audit fees	0	0	0	0
<b>Total</b>	<b>21</b>	<b>304</b>	<b>325</b>	<b>320</b>

## 9. Net Insurance Income

	2013 EUR '000	2012 EUR '000
Net earned insurance	11 972	10 078
Costs of insurance claims	1 409	1 904
<b>Total net insurance income</b>	<b>10 563</b>	<b>8 174</b>

Insurance income relates to the BONUS product, which is offered by the Group companies. The deferral of instalments under predetermined conditions is possible and it is compensated for by a higher price of the product. Under IFRS 4, this product meets the definition of a 'hidden insurance contract', therefore the difference between the standard product and the BONUS product is recognised as insurance income.

## 10. Other Operating Income/(Expenses), net

	<b>2013</b>	<b>2012</b>
	<b>EUR '000</b>	<b>EUR '000</b>
Gain from the sale of assets	40	37
Income from other services	111	135
Received compensation of deficits and damage	40	48
FX Gains/Losses	3 126	3 964
Sundry operating and financial income	522	475
<b>Total other operating income</b>	<b>3 839</b>	<b>4 659</b>
Charge for provisions	-138	69
Gain/Loss from the disposal and impairment of assets	-273	-229
Deficits and damage, fines and penalties	0	40
Charge for provisions for non-credit amounts due	-263	2 093
Legal fees	1 200	737
Credit related fees	1 142	142
Sundry operating expenses	907	586
Other taxes	228	113
<b>Total other operating expenses</b>	<b>2 803</b>	<b>3 551</b>
<b>Total other operating income/(expenses) net</b>	<b>1 036</b>	<b>1 108</b>

## 11. Income Tax

	<b>2013</b>	<b>2012</b>
	<b>EUR '000</b>	<b>EUR '000</b>
<b>Income tax charge/(credit):</b>		
Tax payable charged to expenses	6 051	3 904
Deferred tax recognised in income with respect to origination and recognition of temporary differences	-2 566	-1 397
<b>Total tax recognised in expenses</b>	<b>3 485</b>	<b>2 507</b>

Income tax includes the amounts of taxes paid by individual companies from the taxable profit for the year and calculation of deferred tax.

In the following table, the Company used the rate for the calculation of tax in the amount used in individual countries where the Company operates.

The tax charge for the year can be reconciled to the profit per the consolidated statement of comprehensive income as follows:

	<b>2013</b>	<b>2012</b>
	<b>EUR '000</b>	<b>EUR '000</b>
Profit/(loss) before tax	25 094	12 509
Tax at the local tax rate in the Netherlands of 25% (2012: 25%)	676	81
Tax at the local tax rate in the Czech Republic of 19% (2012: 19%)	987	482
Tax at the local tax rate in the Slovak Republic 19% (2012: 19%)	1 411	827
Tax at the local tax rate in Poland of 19% (2012: 19%)	1 336	1361
Tax at the local tax rate in Bulgaria of 10% (2012: 10%)	207	22
Tax effect of non-tax deductible expenses in determining taxable profit	1 434	1 131
Income tax for the period	6 051	3 904
Recognised deferred tax	-2 566	-1 381
Income tax for the period	<b>3 485</b>	<b>2 507</b>
Effective tax rate	<b>14.0%</b>	<b>20.0%</b>

## 12. Dividends

In 2013 and 2012, the General Meeting decided not to declare and pay out any dividends.

### 13. Discontinued Operations

In January 2014 Profireal Group sold the subsidiary Profidebt, s.r.o. (Czech Republic) and the receivable portfolio of Profidebt Slovakia, s.r.o. to the company Intrum Justitia, a European leader in credit management service. The result of Profidebt division is therefore stated as Discontinued operation.

In connection with the sale of the portfolio of purchased receivables of **Profidebt Slovakia, s.r.o.** after the balance sheet date, the Group reclassified the company's assets and liabilities as at end of the year to current, and adjusted the carrying amount of the assets to reflect the selling price.

#### Profit for the year from discontinued operations

	Year ended 31 December 2013 EUR '000	Year ended 31 December 2012 EUR '000
Interest income	11 287	10 085
Interest expenses	4 544	4 493
<b>Net interest income</b>	<b>6 743</b>	<b>5 592</b>
Provisions for credit risks	2 136	108
<b>Net interest income after provisions for credit risks</b>	<b>4 607</b>	<b>5 484</b>
Net fees and commissions	-2 668	-1 558
General administrative expenses	4 862	5 364
Other operating income/(expenses), net	1 272	-66
<b>Loss before taxation</b>	<b>-1 651</b>	<b>-1 504</b>
Income tax	22	-269
<b>Loss after taxation</b>	<b>-1 629</b>	<b>-1 773</b>

### 14. Assets classified as held for sale

	2013 EUR '000	2012 EUR '000
Division Profidebt held for sale	30 326	0
Liabilities associated with assets held for sale	36 543	0

	2013 EUR '000	2012 EUR '000
Cash	618	0
Loans and advances to customers net	28 928	0
Other assets	780	0
<b>Assets held for sale</b>	<b>30 326</b>	<b>0</b>
Bank loans	7 036	0
Other loans	27 029	0
Other liabilities	2 478	0
<b>Liabilities associated with assets held for sale</b>	<b>36 543</b>	<b>0</b>

### 15. Cash Flow from discontinued operations

	2013 EUR '000	2012 EUR '000
Cash and cash equivalents at the beginning of the year	481	228
Operating activity	- 698	220
Investing activity	-248	-134
Financing activity	1120	162
Impact of FX translation	-37	5
<b>Cash and cash equivalents at the beginning of the year</b>	<b>618</b>	<b>481</b>

## 16. Cash and Cash at Bank

	2013 EUR '000	2012 EUR '000
Cash	856	390
Deposits at bank	3 103	2 532
<b>Total cash and cash at bank</b>	<b>3 959</b>	<b>2 922</b>

Cash at bank and cash include the Group's cash and short-term deposits with the original maturity of three months and less.

## 17. Loans and Advances to Customers (net)

### a) Total loans and advances to customers (net)

	2013 EUR '000	2012 EUR '000
Loans to customers	403 654	323 144
Other advances to customers	23 276	54 540
<b>Gross loans and advances to customers</b>	<b>426 930</b>	<b>377 684</b>
Provisions for loans to customers	139 669	117 644
Provisions for other advances to customers	227	566
<b>Total loans and advances to customers (net)</b>	<b>287 034</b>	<b>259 474</b>

### b) Structure of the loan portfolio

The loan portfolio of the Group as of 31 December 2013 includes the following allocation to categories:

	Gross EUR '000	Collateral used EUR '000	Exposure not secured by collateral EUR '000	Provisions EUR '000	Carrying amount EUR '000	Provisions %
Non-impaired	208 908	0	208 908	904	208 004	0%
Impaired	218 022	0	218 022	138 992	79 030	64%
<b>Total</b>	<b>426 930</b>	<b>0</b>	<b>426 930</b>	<b>139 896</b>	<b>287 034</b>	<b>33%</b>

The loan portfolio of the Group as of 31 December 2012 includes the following allocation to categories:

	Gross EUR '000	Collateral used EUR '000	Exposure not secured by collateral EUR '000	Provisions EUR '000	Carrying amount EUR '000	Provisions %
Non-impaired	187 202	0	187 202	695	186 507	0%
Impaired	190 483	0	190 483	117 516	72 967	62%
<b>Total</b>	<b>377 685</b>	<b>0</b>	<b>377 685</b>	<b>118 211</b>	<b>259 474</b>	<b>31%</b>

Advanced loans are usually collateralised by a blank promissory note in favour of the creditor and an aval by the co-debtor and are, therefore, considered with a zero value.

The structure of loans by categories of customers is as follows:

	2013 EUR '000	2012 EUR '000
Loans to retail customers	265 771	250 936
Loans to corporate customers	21 263	8 538
<b>Total</b>	<b>287 034</b>	<b>259 474</b>

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The structure of loans by geographical area is as follows:

	<b>2013</b>	<b>2012</b>
	<b>EUR '000</b>	<b>EUR '000</b>
Czech Republic	100 626	120 209
Slovakia	83 006	70 623
Poland	77 707	48 522
Bulgaria	25 695	20 120
Romania	0	0
<b>Total</b>	<b>287 034</b>	<b>259 474</b>

Aging analysis of loans:

	<b>Before due dates EUR '000</b>	<b>1-90 days EUR '000</b>	<b>91-180 days EUR '000</b>	<b>181 days and more EUR '000</b>	<b>Total EUR '000</b>
Loans at 31 Dec 2013	240 762	9 380	4 118	32 774	<b>287 034</b>
Loans at 31 Dec 2012	186 059	7 254	3 271	62 890	<b>259 474</b>

Given the focus of its activities, the Company monitors the aging analysis of individual repayments rather than individual loans.

### c) Provisions for loans and advances

The charge for and use of provisions for loans and advances:

	<b>2013</b>	<b>Discontinued operations</b>	<b>Total including discontinued operations</b>	<b>2012</b>
	<b>EUR '000</b>			<b>EUR '000</b>
Provisions for loans and advances at 1 January	<b>117 733</b>	<b>478</b>	<b>118 211</b>	<b>94 076</b>
Charge for provisions	27 815	2 135	29 950	24 546
Net charge for provisions	<b>27 815</b>	<b>2 135</b>	<b>29 950</b>	<b>24 546</b>
Use of provisions for the write-off and assignment of amounts due	844	0	844	2 735
Impact of translation to EUR	-4 808	1	-4 807	2324
Provisions for loans and advances at 31 December	<b>139 896</b>	<b>2 614</b>	<b>142 510</b>	<b>118 211</b>

### Provisions against loans and receivables from customers by categories:

	<b>2013</b>	<b>2012</b>
	<b>EUR '000</b>	<b>EUR '000</b>
Individually impaired	0	0
Collectively impaired	139 896	118 211
<b>Total</b>	<b>139 896</b>	<b>118 211</b>



## 18. Deferred Expenses and Accrued Income and Other Assets

	2013 EUR '000	2012 EUR '000
Deferred expenses	2 102	3 763
Accrued income	182	127
Estimated receivables	8	11
Trade receivables	942	533
Short-term prepayments made	1 353	944
Other non-current financial assets	7	7
Goods	24	31
Other loans in the Group	384	682
Others	434	642
<b>Total</b>	<b>5 436</b>	<b>6 740</b>

## 19. Intangible Assets

	Software EUR '000	Intangible assets under construction EUR '000	Other intangible assets EUR '000	Total EUR '000
<b>Balance at 31 December 2011</b>	<b>1 038</b>	<b>252</b>	<b>73</b>	<b>1 363</b>
Additions	90	636	35	761
Impact of translation to EUR	2	0	0	2
Disposals	0	134	0	134
<b>Balance at 31 December 2012</b>	<b>1 130</b>	<b>754</b>	<b>108</b>	<b>1 992</b>
Additions	50	935	110	1 095
Impact of translation to EUR	-45	-41	-1	-87
Disposals	1	142	0	143
Classified as held for sale - discontinued operations	144	0	20	164
<b>Balance at 31 December 2013</b>	<b>990</b>	<b>1 506</b>	<b>197</b>	<b>2 693</b>
<b>ACCUMULATED AMORTISATION</b>				
<b>Balance at 31 December 2011</b>	<b>825</b>	<b>67</b>	<b>54</b>	<b>946</b>
Amortisation for the period	94	15	16	125
Impact of translation to EUR	13	1	0	14
Eliminated on Disposal	0	3	0	3
<b>Balance at 31 December 2012</b>	<b>932</b>	<b>80</b>	<b>70</b>	<b>1 082</b>
Amortisation for the period	75	27	16	118
Impact of translation to EUR	-50	8	-3	-45
Eliminated on Disposal	0	0	0	0
Classified as held for sale - discontinued operations	125	0	3	128
<b>Balance at 31 December 2013</b>	<b>832</b>	<b>115</b>	<b>80</b>	<b>1 027</b>
<b>NET BOOK VALUE</b>				
<b>Balance at 31 December 2012</b>	<b>198</b>	<b>674</b>	<b>38</b>	<b>910</b>
<b>Balance at 31 December 2013</b>	<b>158</b>	<b>1 391</b>	<b>117</b>	<b>1 666</b>

## 20. Property and Equipment

	Land and buildings EUR '000	Assets under construction EUR '000	Equipment, fixtures and fittings EUR '000	Total EUR '000
<b>COST OR VALUATION</b>				
<b>Balance at 31 December 2011</b>	<b>1 961</b>	<b>72</b>	<b>5 892</b>	<b>7 925</b>
Additions	0	658	1 421	2 079
Impact of translation to EUR	50	-1	201	250
Disposals	0	535	755	1 290
<b>Balance at 31 December 2012</b>	<b>2 011</b>	<b>194</b>	<b>6 759</b>	<b>8 964</b>
Additions	4	335	1 571	1 910
Impact of translation to EUR	-167	-5	-254	-426
Disposals	20	279	438	737
Classified as held for sale - discontinued operations	0	0	762	762
<b>Balance at 31 December 2013</b>	<b>1 828</b>	<b>245</b>	<b>6 876</b>	<b>8 949</b>
<b>ACCUMULATED DEPRECIATION AND IMPAIRMENT</b>				
<b>Balance at 31 December 2011</b>	<b>672</b>	<b>0</b>	<b>4 376</b>	<b>5 048</b>
Depreciation for the year	43	0	724	767
Impact of translation to EUR	17	0	142	159
Eliminated on disposal	0	0	618	618
<b>Balance at 31 December 2012</b>	<b>732</b>	<b>0</b>	<b>4 624</b>	<b>5 356</b>
Depreciation for the year	60	0	695	755
Impact of translation to EUR	-64	0	-175	-239
Eliminated on disposal	22	0	302	324
Classified as held for sale - discontinued operations	0	0	516	516
<b>Balance at 31 December 2013</b>	<b>706</b>	<b>0</b>	<b>4 326</b>	<b>5 032</b>
<b>NET BOOK VALUE</b>				
<b>Balance at 31 December 2012</b>	<b>1 279</b>	<b>194</b>	<b>2 135</b>	<b>3 608</b>
<b>Balance at 31 December 2013</b>	<b>1 122</b>	<b>245</b>	<b>2 550</b>	<b>3 917</b>

Information on finance leases is disclosed in Note 19.

## 21. Amounts Owed to Loan Advisors

	2013 EUR '000	2012 EUR '000
Accrued expenses	1 749	1 855
Payables arising from outstanding commissions	4 355	4 809
Other	104	117
<b>Total</b>	<b>6 208</b>	<b>6 781</b>

## 22. Liabilities Arising from Finance Leases

	Minimum lease instalment		Present value of minimum lease instalment	
	2013 EUR '000	2012 EUR '000	2013 EUR '000	2012 EUR '000
Liabilities from finance leases:				
Less than one year	548	292	479	235
From two to five years	896	510	832	459
	<b>1 444</b>	<b>802</b>	<b>1 311</b>	<b>694</b>
Less future finance charges	133	108	0	0
Present value of finance lease liabilities	<b>1 311</b>	<b>694</b>	<b>1 311</b>	<b>694</b>
Less payables maturing within 1 year (reported as short-term payables)	55	0	206	83
Payables after 1 year	186	0	831	444

It is the Group's policy to lease some of its fixtures and equipment under finance leases. The average lease term is 3 to 4 years. Interest rates are fixed at the contract date. All leases are on a fixed repayment basis and no arrangements have been entered into for contingent rental payments.

The fair value of the Group's lease obligations approximates their carrying amount.

The Group's obligations under finance leases are secured by the lessors' title to the leased assets.

## 23. Debt securities issued

In December 2012 **PROFI CREDIT Czech, a.s.** issued debt securities denominated in CZK in the book-entry form in the total value of CZK 3,000,000 thousand, i.e. EUR 109 381 thousand (with the nominal value of individual debt securities amounting to CZK 1) which will mature in ten years from the issuance date. The interest rate on the securities is 18.5 % p.a. and the debt security interest accrued as of 31 December 2013 amounts to EUR 56 thousand. As of 31 December 2013, no debt securities were placed; for this reason, no debt securities issued were reported in the Group financial statements.

## 24. Deferred Tax

The table below shows the principal deferred tax liabilities and assets recognised by the Group and their movements during the current and prior period:

	Fixed assets	Tax losses	Loans and other receivables	Other	Total	Discontinued operations	Total including discontinued operations
	EUR '000	EUR '000	EUR'000	EUR '000	EUR'000	EUR'000	
<b>As of 1 January 2012</b>	<b>180</b>	<b>-849</b>	<b>1 546</b>	<b>-2 742</b>	<b>-1 865</b>	<b>-1 994</b>	<b>-3 859</b>
Charged against profit or loss from which Impact of changes in tax rates	-3	582	1 215	-409	1 385	-275	1 110
Charged against equity	0	0	0	0	0	0	0
Impact of translation to EUR	5	-56	114	-62	1	-50	-49
<b>As of 1 January 2013</b>	<b>182</b>	<b>-323</b>	<b>2 875</b>	<b>-3 213</b>	<b>-479</b>	<b>-2 319</b>	<b>-2 798</b>
Charged against profit or loss from which Impact of changes in tax rates	-16	73	5 346	-2 837	2 566	2 177	4 743
Charged against equity	0	0	0	0	0	0	0
Impact of translation to EUR	-15	-85	117	-62	-45	78	33
<b>As of 31 December 2013</b>	<b>151</b>	<b>-335</b>	<b>8 338</b>	<b>-6 112</b>	<b>2 042</b>	<b>-64</b>	<b>1 978</b>

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Deferred tax assets and liabilities were mutually offset within individual Group entities. The below table shows an analysis of deferred tax (after the offsetting of certain balances) for financial reporting purposes:

	2013	2012
	EUR '000	EUR '000
Deferred Tax Assets	2 400	376
Deferred tax liabilities	-358	-3 173
<b>Net deferred tax asset/(liability)</b>	<b>2 042</b>	<b>-2 798</b>

The below table shows the movement in deferred tax assets and liabilities.

	2013	2012
	EUR '000	EUR '000
Beginning of year	-479	-3 859
Currency translation adjustments	-45	-49
Charged to the statement of comprehensive income	2 566	1 110
<b>End of the year</b>	<b>2 042</b>	<b>-2 798</b>
<b>Less: Discontinued operations as of 1 January 2013</b>		<b>-2 319</b>
<b>End of the year</b>		<b>-479</b>

The deferred income tax asset is comprised of :

	2013	2012
	EUR '000	EUR '000
Fixed assets	151	172
Loans and advances	8 338	343
Fiscal loss carried forward	-335	-111
Other	-6 112	-3 198
<b>Deferred tax (asset)/ liability</b>	<b>2 042</b>	<b>-2 798</b>

A deferred tax asset is recognised for the carryforward tax losses to the extent that it is probable that future taxable profit will be available against which the unused tax losses can be utilised. The Group companies anticipate income growth in the future, thereby assuming that most of the tax losses for the current period will be utilised in future periods. The amount of unused tax losses for which the deferred tax asset was not recognised amounted to EUR 13,176 thousand as of 31 December 2013 ( EUR 15,966 as of 31 December 2012).

## 25. Bank Loans and Overdrafts

	2013	2012
	EUR '000	EUR '000
Bank loans	3789	9 041
<b>Total</b>	<b>3789</b>	<b>9 041</b>
Loans are repayable as follows:		
- on demand or within one year	3789	6 215
- in the second year	0	1 661
- in the third to five year	0	1 165
<b>Total</b>	<b>3789</b>	<b>9 041</b>

The table below shows the average interest rate of bank loans.

	2013	2012
	%	%
Bank loans	9.93	9.43

### Other significant information on the Group's loans:

The Group was not in breach of any covenants underlying the provision of the loans and was not in default on the repayment of the loans during the years ended 31 December 2013 and 2012.

## 26. Other Received Loans

The Group has received loans from the following non-banking entities:

	2013 EUR '000	2012 EUR '000
Entity 1*	186 652	197 870
Entity 2**	55 414	30 839
Other	7 153	6 022
<b>Total</b>	<b>249 219</b>	<b>234 731</b>
Loans are repayable as follows:		
- on demand or within 1 year	31 859	13 061
- in the second year	184 176	19 416
- in the third to fifth year	33 184	202 254
<b>Total</b>	<b>249 219</b>	<b>234 731</b>

Loans by currency:

At 31 December 2013	Total EUR '000	CZK EUR '000	EUR EUR '000	Other
Entity 1*	186 652	85 082	101 570	0
Entity 2**	55 414	35 574	19 840	0
Other	7 153	3 003	990	3 160
<b>Total</b>	<b>249 219</b>	<b>123 659</b>	<b>122 400</b>	<b>3 160</b>

At 31 December 2012	Total EUR '000	CZK EUR '000	EUR EUR '000
Entity 1*	138 151	62 090	76 061
Entity 2**	90 559	46 511	44 048
Other	6 021	3 163	2 858
<b>Total</b>	<b>234 731</b>	<b>111 764</b>	<b>122 967</b>

\*Entity 1 is Solarex Investments BV, a Dutch legal entity.

\*\* Entity 2 is Dairewa PLC, a Cyprus legal entity.

The loans from Entity 1 and Entity 2 are collateralised by a promissory note of the loan recipient and pledged receivables. Other loans are collateralised by a promissory note of the loan recipient only and bear fixed interest rates. The undrawn amount of the loan from Entity 1 is EUR 33,800 thousand (EUR 49,288 thousand as of 31 December 2012). The loan is repayable on 31 December 2015.

The table below shows average interest rate of other received loans.

	2013 %	2012 %
Other received loans	14.31	15.50

The Group was not in breach of any covenants underlying the provision of the loans and was not in default on the repayment of the loans during the years ended 31 December 2013 and 2012.

## 27. Provisions

	Provision for insurance claims EUR '000	Provision tax EUR '000	Other EUR '000	Total EUR '000	Discontinued operations EUR '000	Total including discontinued operations EUR '000
<b>At 1 January 2013</b>	<b>5 772</b>	<b>2 066</b>	<b>745</b>	<b>8 583</b>	<b>620</b>	<b>9 203</b>
Additions to provisions for the period	1 404	0	963	2 367	0	2 367
Use of provisions	1 120	270	399	1 789	620	2 409
Impact of translation to EUR	-171	-157	-26	-354	0	-354
<b>At 31 December 2013</b>	<b>5 885</b>	<b>1 639</b>	<b>1 283</b>	<b>8 807</b>	<b>0</b>	<b>8 807</b>

Provision for Insurance Claims

The adequacy of the provision for insurance claims is determined directly by the provision calculation technique. The provision is recognised when an insurance event occurs as equal to anticipated insurance claims. The Group reports net insurance income (refer to Note 9) and the use of provisions does not exceed the aggregate insurance income.

Provisions for tax and tax appurtenances are described in note 35.

**28. Other Liabilities**

	<b>2013</b>	<b>2012</b>
	<b>EUR '000</b>	<b>EUR '000</b>
Trade payables	717	778
Deferred income - Bonus loans	15 503	14 433
Accrued expenses	536	454
Estimated payables	1 208	505
Payables to employees, social security and health insurance	606	1 298
Untaken holiday	214	390
Other	3 548	2 702
<b>Total</b>	<b>22 332</b>	<b>20 560</b>

Deferred income relates to the BONUS product and represents the difference between the fee for the standard product and the fee for the BONUS product which is gradually released to income and reduced by the claimed insurance payments. The year-on-year increase in deferred income is attributable to the increased share of the BONUS product in the entire loan portfolio.

**29. Equity**

As of 31 December 2013, the Group reported positive equity in the amount of EUR 6.443 thousand (a negative equity in the amount of EUR 10,986 thousand as of 31 December 2012).

The aggregate consolidated accumulated loss as of 31 December 2013 amounts to EUR 174,006 thousand, of which EUR 150,896 thousand represents a loss that arose from the revaluation as part of the Group restructuring which took place in 2007, and EUR 23,110 thousand represents an accumulated loss from the Group's operations.

Other movement of retained earnings is caused mainly by impairment of loan, investment and accrued interest to Cash Gate, s.r.o.

**30. Share Capital**

In 2013 and 2012 no change was made in the share capital.

The share capital is EUR 40,000 thousand divided into 40,000,000 shares of EUR 1 each. At the balance sheet date, a total of 9,000,012 shares were issued and fully paid. All shares are ordinary shares.

In 2013 and 2012, the General Meeting decided not to declare and pay out any dividends.

**31. Foreign Currency Translation Reserve**

	<b>Total</b>
	<b>EUR '000</b>
<b>Balance at 31 December 2011</b>	<b>3 257</b>
Movement for the period	-712
<b>Balance at 31 December 2012</b>	<b>2 545</b>
Movement for the period	-1 108
<b>Balance at 31 December 2013</b>	<b>1 437</b>

## 32. Contingent Liabilities

The Group has no contingent liabilities other than those stated in note 35.

## 33. Estimated fair value of assets and liabilities of the Group

The fair value of financial instruments is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. Fair value estimates are made based on relevant market data, estimates, discounted cash flows or using other generally acknowledged valuation methods. The results of these methods are significantly impacted by used estimates, specifically discounted rates and estimates of future cash flows. Therefore, the calculated fair market estimates cannot be realised in a current sale of the financial instrument.

In estimating the fair value of the Group's financial instruments, the following methods and assumptions were used.

### a) *Cash and Balances with Banks*

The reported balances of cash and short-term instruments are generally deemed to approximate their fair value.

### b) *Loans and Advances to Customers*

Loans and advances to customers are carried net of provisions. The fair value of loans is estimated on the basis of discounted cash flows using the market interest rate common in loans with similar conditions and terms and advanced to debtors with a similar risk assessment. The used interest rate depended on the type of the amount due as each type of the amount due carries a different interest rate which results from the value of money used for the funding of the relevant amount due and risk margin.

Loans and Advances to Customers are valued at fair value Level 3.

### c) *Amounts Owed to Banks and Customers*

The estimated fair value of amounts owed to banks and customers with no stated maturity is equal to the amounts repayable on demand as of the consolidated financial statements date (i.e. their carrying amounts).

Carrying amounts of term loans with a variable interest rate principally equal their fair values as of the consolidated financial statements date.

Fair values of payables with a fixed interest rate are estimated as the present value of discounted future cash flows and applied discount factor is equal to the interest rates currently offered on the market for products with similar conditions. Amounts owed to banks and customers with interest rate fixed for middle or long term represent only an insignificant part of the total carrying amount.

For this reason, the fair value of total amounts owed to banks and customers does not significantly differ from the carrying amount as of the balance sheet date.

### d) *Other Received Loans*

The fair values of other received loans with fixed interest rates are estimated on the basis of discounted cash flows using market interest rates.

The following table shows the carrying values and fair values of selected financial assets and liabilities:

	<b>2013</b> <b>Carrying value</b> <b>EUR '000</b>	<b>2013</b> <b>Fair value</b> <b>EUR '000</b>	<b>2012</b> <b>Carrying value</b> <b>EUR '000</b>	<b>2012</b> <b>Fair value</b> <b>EUR '000</b>
<b>Financial assets</b>				
Cash and cash at bank	3 959	3 959	2 922	2 922
Loans and advances to customers (net)	287 034	304 281	259 474	275 809
<b>Financial liabilities</b>				
Amounts owed to customers	6 208	6 208	6 781	6 781
Amounts owed to banks	3 789	3 789	9 041	9 041
Other received loans	249 219	249 219	234 731	234 731

Management considers the fair value of the financial liabilities equal to their carrying value.

***Inputs to valuation models***

When utilising valuation techniques, the fair value can be significantly affected by the choice of valuation techniques and underlying assumptions concerning factors such as the amount and timing of cash flows, discount rates and credit risk. The principal inputs to these valuation techniques are as follows:

- Interest rates – these are principally benchmark interest rates derived from EURIBOR;
- Counterparty credit spreads – adjustments are made to market prices (or parameters) when the creditworthiness of the counterparty differs from that of the assumed counterparty in the market price (or parameters); and
- Recovery rates – there are used as an input to valuation models as an indicator of severity of losses on default. Recovery rates are estimated based on historical data of collections and estimated development on the market.

### **34. Risk Management and Financial Instruments**

a) Credit Risk

Principal financial assets of the Group include cash at bank and cash (refer to Note 13) and loans and advances to customers (refer to Note 14) which represent a maximum exposure of the Group to credit risk in relation to financial assets.

Credit risks of the Group predominantly relate to loans and advances to customers. The balances presented in the consolidated statement of financial position are reported net of provisions for impaired receivables which are charged based on the estimate of the Company's management taking into account historical experience and impacts associated with existing economic conditions.

Credit risks attached to liquid funds are limited as the counterparties are banks with high rating assessments determined by international rating agencies.

The Group reports no significant concentration of credit risks as its exposure is distributed among a significant number of counterparties and customers.

**Debt Recovery**

Companies in the Profireal Group use their own network of external collection specialists for the recovery of their own or purchased receivables.

**Credit Risk Collateralisation**

The principal limitation of the credit risk exposure relates to the fact that the Group has its credit risk diversified into a significant number of clients and geographically within the entire Group. Contracts for the provision of loans are also collateralised by bills of exchange and a guarantee or a security is required.



**Collateral for Received Loans**

The Company uses its assets as collateral for received bank and non-bank loans. These assets include real estate and receivables from provided loans. The following table shows the amount of receivables used as collateral:

<b>Carrying amount of financial assets used as collateral</b>	<b>2013</b>	<b>2012</b>
	<b>EUR '000</b>	<b>EUR '000</b>
Bank loans and overdrafts	5 513	10 890
Other received loans	283 539	248 584
<b>Total</b>	<b>289 052</b>	<b>259 474</b>

In terms of the collateral, it is important for companies to monitor the amount of the receivable from advanced loans which are not impaired. The following table shows their balances:

<b>Carrying amount of provided loans neither impaired not past due</b>	<b>2013</b>	<b>2012</b>
	<b>EUR '000</b>	<b>EUR '000</b>
Employee loan	136 257	114 249
Business loan	15	320
Trade loan	479	2 066
Employees loan – “CZK 6 000“	50	755
Employees loan – “CZK 4 999”	132	332
Simple business loan	649	893
PPS Loan	9 166	1 403
<b>Total</b>	<b>146 748</b>	<b>120 018</b>

The Group does not report receivables that would be past their due dates and were not impaired.

The value of real estate used as collateral is EUR 1,002 thousand (2012: EUR 1,152 thousand).

b) Liquidity Risk

The liquidity risk represents the risk that the Group will not have sufficient funds available to settle the amounts owed arising from financial contracts.

Under its contracted limits of overdraft facilities, the Company can apply for additional drawing of funds at any point of time and thus deal with the difficulties arising from a potential lack of funds.

The table below provides an analysis of non-discounted financial liabilities into relevant maturity groupings (residual maturity is the period from the balance sheet date to the maturity date and represents all cash flows).

<b>Non-discounted financial liabilities as of 31 Dec 2013</b>	<b>Within 7 days</b>	<b>Within 3 months</b>	<b>From 3 months to 1 year</b>	<b>From 1 year to 5 years</b>	<b>More than 5 years</b>	<b>Total</b>
	<b>EUR '000</b>	<b>EUR '000</b>	<b>EUR '000</b>	<b>EUR '000</b>	<b>EUR '000</b>	<b>EUR '000</b>
Amounts owed to customers	0	1 563	775	4 321	0	6 659
Liabilities arising from finance leases	0	131	406	880	0	1 417
Bank loans and overdrafts	0	1 176	2 700	0	0	3 877
Other received loans	0	12 360	55 058	254 641	0	322 059
Other liabilities	0	11 721	3 454	4 466	0	19 641
<b>Total</b>	<b>0</b>	<b>29 951</b>	<b>62 364</b>	<b>264 308</b>	<b>0</b>	<b>353 653</b>

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<b>Non-discounted financial liabilities as of 31 Dec 2012</b>	<b>Within 7 days EUR '000</b>	<b>Within 3 months EUR '000</b>	<b>From 3 months to 1 year EUR '000</b>	<b>From 1 year to 5 years EUR '000</b>	<b>More than 5 years EUR '000</b>	<b>Total EUR '000</b>
Amounts owed to customers	0	1 645	699	4 756	0	7 100
Liabilities arising from finance leases	0	74	218	510	0	802
Bank loans and overdrafts	0	3 189	3 471	3 056	0	9 716
Other received loans	0	6 457	45 835	237 896	0	290 188
Other liabilities	0	12 181	3 608	3 840	0	19 629
<b>Total</b>	<b>0</b>	<b>23 546</b>	<b>53 831</b>	<b>250 058</b>	<b>0</b>	<b>327 435</b>

c) Interest Rate Risk

Interest rate risk is the risk that the value of a financial instrument will fluctuate due to changes in market interest rates. The length of time for which the rate of interest is fixed on a financial instrument therefore indicates to what extent it is exposed to interest rate risk.

The companies in the Profireal Group have concluded long-term loan contracts which are renewed and adjusted on an annual basis. For these reasons, the interest rate risk is minimised. In addition, the Company has the possibility to change, as and when required, the interest rates attached to advanced loans.

The table below provides information on the extent of the Group's interest rate exposure if the interest rate of these instruments changes before the maturity date and their potential impact on profit or loss.

<b>Sensitivity analysis: interest rate risk at 31 Dec 2013</b>	<b>Carrying value</b>	<b>Interest rate basis</b>	<b>Anticipated interest expense (at the current interest rate)</b>	<b>Anticipated interest expense (at 1 % increase in the interest rate)</b>	<b>Anticipated interest expense (at 1 % decrease in the interest rate)</b>
Variable interest rates of bank loans in CZK	0	0	0	0	0
Variable interest rates of bank loans in EUR	0	0	0	0	0

<b>Sensitivity analysis: interest rate risk at 31 Dec 2012</b>	<b>Carrying value</b>	<b>Interest rate basis</b>	<b>Anticipated interest expense (at the current interest rate)</b>	<b>Anticipated interest expense (at 1 % increase in the interest rate)</b>	<b>Anticipated interest expense (at 1 % decrease in the interest rate)</b>
Variable interest rates of bank loans in CZK	0	0	0	0	0
Variable interest rates of bank loans in EUR	0	0	0	0	0

d) Currency Risk

Currency risk includes the risk of the change in the value of financial instrument as a result of a change in market foreign currency rates and potential impact of these changes in the profit and loss. The following table shows the structure of assets and liabilities in the Group.

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The following table shows sensitivity analysis in the currency risk of received loans which represent the most significant currency risk for the Group:

<b>Sensitivity analysis: CY risk at 31 Dec 2013</b>	<b>Credit currency</b>	<b>LCY</b>	<b>Credit amount</b>	<b>Credit amount (at 1 % increase in the exchange rate)</b>	<b>Credit amount (at 1 % decrease in the exchange rate)</b>
PROFI CREDIT Poland	EUR	PLN	28 727	29 014	28 440
PROFI CREDIT Poland	CZK	PLN	48 108	48 589	47 627

<b>Sensitivity analysis: CY risk at 31 Dec 2012</b>	<b>Credit currency</b>	<b>LCY</b>	<b>Credit amount</b>	<b>Credit amount (at 1 % increase in the exchange rate)</b>	<b>Credit amount (at 1 % decrease in the exchange rate)</b>
PROFI CREDIT Poland	EUR	PLN	28 189	28 470	27 907
PROFI CREDIT Bulgaria	CZK	BGN	31 531	31 846	31 216

<b>Structure of assets and liabilities by original currency at 31 Dec 2013</b>	<b>CZK</b>	<b>EUR</b>	<b>PLN</b>	<b>BGN</b>	<b>RUB</b>	<b>Other</b>	<b>Total</b>
<b>EUR '000</b>							
Cash and cash at bank	1 634	1 343	758	196	25	3	3 959
Loans and advances to customers (net)	100 626	83 006	77 707	25 695	0	0	287 034
Deferred expenses and accrued income and other assets	2 211	1 567	1 080	578	0	0	5 436
Income tax	0	0	0	0	0	0	0
Deferred tax asset	462	-	1 935	3	0	0	2 400
Intangible fixed assets (net)	1 484	62	112	8	0	0	1 666
Property and equipment (net)	2 304	344	867	402	0	0	3 917
Investment in a joint venture	0	3 976	0	0	0	0	3 976
<b>Total assets</b>	<b>108 721</b>	<b>90 298</b>	<b>82 459</b>	<b>26 882</b>	<b>25</b>	<b>3</b>	<b>308 388</b>
Amounts owed to customers	4 235	324	283	1 366	0	0	6 208
Liabilities arising from finance lease	610	247	454	0	0	0	1 311
Deferred tax liabilities	0	358	0	0	0	0	358
Tax liabilities	477	0	3 227	0	0	0	3 704
Bank loans and overdrafts	3 789	0	0	0	0	0	3 789
Other received loans	123 569	122 490	0	0	3 160	0	249 219
Provisions	3 972	2 183	2 636	16	0	0	8 807
Other liabilities	10 186	8 682	1 196	2 268	0	0	22 332
<b>Total liabilities</b>	<b>146 838</b>	<b>134 284</b>	<b>7 796</b>	<b>3 650</b>	<b>3 160</b>	<b>0</b>	<b>295 728</b>
<b>Net exposure</b>	<b>-38 117</b>	<b>--43 986</b>	<b>74 663</b>	<b>23 232</b>	<b>- 3 135</b>	<b>3</b>	<b>12 660</b>

<b>Structure of assets and liabilities by original currency at 31 Dec 2012</b>	<b>CZK</b>	<b>EUR</b>	<b>PLN</b>	<b>BGN</b>	<b>RON</b>	<b>Other</b>	<b>Total</b>
<b>EUR '000</b>							
Cash and cash at bank	1 274	1 089	358	201	0	0	2 922
Loans and advances to customers (net)	120 209	70 623	48 522	20 120	0	0	259 474
Deferred expenses and accrued income and other assets	2 299	2 649	1 271	521	0	0	6 740
Income Tax	0	36	0	0	0	0	36
Deferred tax asset	321	55					376
Intangible fixed assets (net)	815	35	48	12	0	0	910
Property and equipment (net)	2 409	372	723	104	0	0	3 608
<b>Total assets</b>	<b>127 327</b>	<b>74 859</b>	<b>50 922</b>	<b>20 958</b>	<b>0</b>	<b>0</b>	<b>274 066</b>
Amounts owed to customers	4 888	442	232	1 219	0	0	6 781
Liabilities arising from finance lease	327	12	355	0	0	0	694
Deferred tax liabilities	2 319	0	854		0	0	3 173
Tax liabilities	350	0	518	0	0	0	868
Bank loans and overdrafts	9 041	0	0	0	0	0	9 041
Other received loans	111 764	122 968	0	0	0	0	234 732
Provisions	5 036	2 232	1 921	14	0	0	9 203
Other liabilities	10 234	7 294	1 093	1 939	0	0	20 560
<b>Total liabilities</b>	<b>143 959</b>	<b>132 948</b>	<b>4 973</b>	<b>3 172</b>	<b>0</b>	<b>0</b>	<b>285 052</b>
<b>Net exposure</b>	<b>-16 632</b>	<b>-58 089</b>	<b>45 949</b>	<b>17 786</b>	<b>0</b>	<b>0</b>	<b>-10 986</b>

e) Capital management

The Group manages its capital to ensure that entities in the Group will be able to continue as a going concern while maximising the return to stakeholders through the optimisation of the debt and equity balance. The Group's overall strategy remains unchanged from 2010.

The capital structure of the Group consists of net debt (borrowings as detailed in Notes 21 and 22 offset by cash and bank balances) and equity of the Group (Notes 25 and 26).

The Group is not subject to any externally imposed capital requirements.

### 35. Legal Disputes

In 2011, the court effectually put an end to a several years-long legal dispute with the disputed balance of hundreds of millions Czech crowns (approx. EUR 20 million) in favour of one of the companies in the Group, PROFI CREDIT Czech, a.s. No appeal was filed against this decision; therefore, the Group consider this dispute to be completed and will enforce the expenses of the legal dispute from the prosecutor.

As of 31 December 2013, the Group was involved in no other legal dispute, the outcome of which would significantly impact the Group.

PROFI CREDIT Poland (the Company) is facing several proceedings initiated by Poland's state bodies (namely Polish Competition Office) that claim some practices used by the Company may break the interest of customer. Some of them are in phase of legal dispute. The final decision has not been taken yet by the Court. It is expected that the court proceedings may take up to 3 years.

Taking into consideration that the proceeding is still running, the Company created a provision for the negative consequences of the court decision.

### 36. Risks and Impacts of the Current Economic Crisis

#### Impacts of the financial crisis

Companies in the Group are aware of the current economic situation and are well prepared to face the impacts of the financial crisis. Companies may be exposed to an increased risk, predominantly with respect to high volatility and uncertainty relating to the valuation, potential impairment of assets and future developments on the market. These risks may impact the consolidation of the Group companies and will affect both companies in the PROFI CREDIT division and the Profidebt division.

### 37. Related Party Transactions

Transactions between the Company and its subsidiaries which are related parties were eliminated upon consolidation and are not disclosed in this note. Transactions between the Group and affiliates or companies that were not included in the consolidation are disclosed below.

#### Business Transactions

During the reporting period, the Group companies effected the following transactions with other than Group related parties:

	Income		Expenses		Receivables		Payables	
	2013	2012	2013	2012	2013	2012	2013	2012
	EUR	EUR	EUR	EUR	EUR	EUR	EUR	EUR
	'000	'000	'000	'000	'000	'000	'000	'000
Ultimate shareholder	0	0	0	0	0	0	0	0
Other subsidiaries	259	70	84	81	396	873	13	7
Key management personnel	0	0	984	559	0	0	460	1
Other related parties	5	0	87	430	2	36	135	104
<b>Total</b>	<b>264</b>	<b>70</b>	<b>1 155</b>	<b>1 070</b>	<b>398</b>	<b>909</b>	<b>608</b>	<b>112</b>

Receivables from related parties were not provisioned.

The amounts mentioned in ‘Key management personnel’ represent the transactions with the members of the company board. These amounts are related to the short-term remuneration (the outstanding payable is due within a year) and were stated on an arm’s length basis. The Key management personnel did not provide nor receive any guarantees. There are no receivables due from the key management and therefore there are no related provisions for doubtful debts nor there is any expense recognized in this respect.

### 38. Individual Financial Statements of Companies included in the Consolidation

The consolidated financial statements were prepared from individual financial statements prepared in the consolidation Group.

The following tables show principal components of individual financial statements before the elimination of mutual relations in the consolidation Group.

#### Year ended 31 December 2013

EUR '000	PROFIREAL GROUP SE	PROFI CREDIT Czech, a.s.	PROFI CREDIT Slovakia, spol. s r.o.	PROFI CREDIT Poland Sp. z o.o.
Interest income	199	37 305	29 712	36 214
Interest expense	2 896	11 536	7 520	11 565
Net interest income	-2 697	25 769	22 192	24 649
Profit or loss before tax	3 381	5 138	6 136	12 810
Income tax	0	2 073	415	996
Profit or loss after taxation	3 381	3 065	5 721	11 814
Total assets	36 430	108 756	<b>88 655</b>	<b>80 524</b>
Loans and receivables from customers (net)	0	100 626	83 006	77 707
Bank loans and overdrafts	0	3 789	0	0
Other received loans	15 395	71 429	63 204	76 835
Equity	<b>6 443</b>	<b>14 064</b>	<b>11 146</b>	<b>-2 234</b>

EUR '000	PROFI CREDIT Bulgaria EOOD	Profi Investment NL, N.V.	Profidebt s.r.o.	Profidebt Slovakia s.r.o.
Interest income	13 133	0	9 132	2 154
Interest expense	2 949	418	2 394	2 150
Net interest income	10 184	-418	6 738	4
Profit or loss before tax	2 073	-352	2 431	-4 294
Income tax	0	0	-22	0
Profit or loss after taxation	2 073	-352	2 453	-4 294
Total assets	<b>26 884</b>	3 740	<b>26 668</b>	<b>3 682</b>
Loans and receivables from customers (net)	25 695	0	25 615	3 313
Bank loans and overdrafts	0	0	7 036	0
Other received loans	18 206	4 150	11 805	15 224
Equity	<b>4 373</b>	-416	<b>5 591</b>	<b>-11 840</b>

Year ended 31 December 2012

EUR '000	PROFIREAL GROUP SE	PROFI CREDIT Czech, a.s.	PROFI CREDIT Slovakia, spol. s r.o.	PROFI CREDIT Poland Sp. z o.o.
Interest income	656	34 172	23 320	23 332
Interest expense	1 480	10 536	6 226	9 626
Net interest income	-824	23 636	17 094	13 706
Profit or loss before tax	405	469	4 354	7 254
Income tax	0	1 057	-1 276	2 725
Profit or loss after taxation	405	-588	5 630	4 529
Total assets	28 752	101 921	67 749	50 922
Loans and receivables from customers (net)	0	95 261	64 791	48 522
Bank loans and overdrafts	0	3 976	0	0
Other received loans	18 101	62 453	52 234	59 720
Equity	<b>-10 985</b>	<b>16 069</b>	<b>5 425</b>	<b>-13 934</b>

EUR '000	PROFI CREDIT Bulgaria EOOD	Profidebt s.r.o.	Profidebt Slovakia s.r.o.
Interest income	10 830	8 694	1 391
Interest expense	4 414	2 885	1 608
Net interest income	6 416	5 809	-217
Profit or loss before tax	221	289	-1 987
Income tax	-2	271	0
Profit or loss after taxation	223	18	-1 987
Total assets	20 959	25 897	6 302
Loans and receivables from customers (net)	20 120	24 948	5 832
Bank loans and overdrafts	0	5 065	0
Other received loans	15 210	14 122	13 529
Equity	<b>2 294</b>	<b>2924</b>	<b>-7 546</b>

### 39. Subsequent events

The Russian entity Profireal OOO, which was founded in July 2013, started to provide consumer credits in February 2014.

In January 2014 Profireal Group sold the subsidiary Profidebt, s.r.o. (Czech Republic) and the receivable portfolio of Profidebt Slovakia, s.r.o. to the company Intrum Justitia, a European leader in credit management service. The result of Profidebt division is therefore stated as Discontinued operation (IFRS 5).

In January 2014 the management decided to terminate the division Cash Gate for providing cash, small and short personal loans. In connection with this decision Profireal Group terminated its participation (share) in Cash Gate Slovakia spol. s r.o.

Between January and May 2014 the following changes of statutory bodies members occurred:

Petr Vrba resigned from the Board of Directors

Karol Jurák resigned from the Board of Directors

Hendrik van Wijlen resigned from the Board of Directors

The entity is not able to quantify an estimate of financial effect of these events.

No other events occurred subsequent to the balance sheet date that would have a material impact on the financial statements.

**Company Financial Statements for the Year Ended 31 December 2013**

All information presented in '000 EUR unless stated otherwise

Statement of Financial Position as at December 31, 2013  
(before appropriation of results)

	<i>Notes</i>	<i>December 31, 2013</i>	<i>December 31, 2012</i>
<b>ASSETS</b>			
<b>Fixed Assets</b>			
<i>Financial Fixed Assets</i>			
Investments	4	35 431	26 953
Loans receivable	5	433	835
		<u>35 864</u>	<u>27 788</u>
<b>Current Assets</b>			
Receivables and prepaid expenses	6	492	687
Cash at banks	7	74	277
		<u>566</u>	<u>964</u>
<b>TOTAL ASSETS</b>		<u>36 430</u>	<u>28 752</u>
<b>SHAREHOLDER'S EQUITY AND LIABILITIES</b>			
<b>Shareholder's Equity</b>			
Issued and fully paid share capital	8	9 000	9 000
Share premium		150 032	150 032
Foreign currency translation reserve		1 437	2 545
Accumulated loss		-174 006	-180 791
Result of the year		19 980	8 229
		<u>6 443</u>	<u>-10 985</u>
<b>Non-Current Liabilities</b>			
Provision to investments	4	14 489	21 480
Long term loans	9	15 395	18 101
		<u>29 884</u>	<u>39 581</u>
<b>Current Liabilities</b>			
Accounts payable and accrued expenses		103	156
		<u>103</u>	<u>156</u>
<b>TOTAL SHAREHOLDER'S EQUITY AND LIABILITIES</b>		<u>36 430</u>	<u>28 752</u>

The accompanying notes form part of these accounts.



**Income statement  
for the year ended December 31, 2012**

	<i>31-Dec-13</i>	<i>31-Dec-12</i>
Company result	-437	405
Result from participations in Group companies	20 417	7 824
<b>Net result</b>	<u>19 980</u>	<u>8 229</u>

## Notes to the Company financial statements December 31, 2013

### 1. Group Affiliation and Principal Activities

The Company, incorporated on August 9, 2007, is a European private limited liability company with its statutory seat in Amsterdam, The Netherlands.

The principal activities of the Company are to act as a finance and holding Company.

### 2. Basis of Presentation

The company financial statements of Profireal Group SE have been prepared in accordance with the requirements in Title 9 Book 2 of the Dutch Civil Code. The Group prepares its consolidated financial statements in accordance with International Financial Reporting Standards ('IFRS') as adopted by the EU.

The accounting policies applied in the company financial statements are the same as those applied in the consolidated financial statements. Profireal Group SE applies the exemption as included in the section 2:362 paragraph 8 of the Netherlands Civil Code. Participating interests in Group companies are valued at net asset value determined on the basis of IFRS as adopted by the EU. Reference is made to the accounting policies section in the consolidated financial statements.

As the financial data of Profireal Group SE (the parent company) are included in the consolidated financial statements, the income statement in the company financial statements is presented in abbreviated form (in accordance with article 402 of Book 2 of the Netherlands Civil Code)

### 3. Significant Accounting Policies

#### a) General

Assets and liabilities are stated at face value unless indicated otherwise.

#### b) Financial Fixed Assets

The investments are stated at net asset value determined on the basis of IFRS as adopted by the EU, reference is made to the accounting policies as described in Note 4 to the consolidated financial statements.

#### c) Foreign Currencies

Assets and liabilities denominated in foreign currencies are translated into Euros at rates of exchange applicable at the closing date. Transactions in foreign currencies are translated at the rates in effect at the dates of transactions. The resulting exchange differences are reflected in the income statement.

Exchange gains or losses are reflected in the income statement.

Exchange rates for EUR 1 used at period-end are:	<i>31-Dec-13</i>	<i>31-Dec-12</i>
	CZK	
	27.480	25.151

#### d) Recognition of Income and Expense

Other income and expenses, including taxation, are recognised and reported on an accruals basis.

#### 4. Investments

	<b>2013</b>	<b>2012</b>
Balance January 1	5 473	-15 253
New acquisitions	210	13 600
Share in income	20 417	7 824
Dividend	-3 857	
Exchange rate differences	-1 108	-712
Other changes	-194	14
	<u>20 941</u>	<u>5 473</u>
Balance December 31	<u>20 941</u>	<u>5 473</u>

Investments with positive equity (presented as investments in assets)	35 431	26 953
Investments with negative equity (presented as provision in liabilities)	-14 490	-21 480
	<u>20 941</u>	<u>5 473</u>

The Entity has committed to providing financial support to those Group entities that report negative equity balances. For this reason, a provision was recognised for these negative equity balances.

#### 5. Loans Receivable

		<i>31-Dec-13</i>	<i>31-Dec-12</i>
<u>PROFI Investments</u>	EUR	272	20
<u>NL NV</u>			
<u>Profi Exploration</u>	EUR	25	0
<u>Cash Gate, s.r.o.</u>	CZK	0	656
<u>Cash Gate Slovakia, s.r.o.</u>	EUR	0	75
<u>Cash Gate Poland, Sp. z o.o.</u>	CZK	0	80
<u>GNG LLC</u>	CZK	136	0
<u>Profi Financial s.r.o.</u>	CZK	0	4
		<u>433</u>	<u>835</u>

#### 6. Receivables and Prepaid Expenses

	<i>31-Dec-13</i>	<i>31-Dec-12</i>
Guarantee income receivable	393	551
Consultancy income receivable.	1	8
Interest receivable	56	91
Intercompany account	0	36
Prepaid expenses	1	0
Other receivables	29	0
VAT receivable	12	1
	<u>492</u>	<u>687</u>

## 7. Cash at Banks

		<i>31-Dec-13</i>	<i>31-Dec-12</i>
ING Bank, The Netherlands		47	209
ING Bank, The Netherlands	CZK	2	68
ING Bank, The Netherlands	RUB	0	0
J&T Bank, Russia	RUB	25	0
Komerční Banka, Czech Republic	CZK	0	0
		<u>74</u>	<u>277</u>

## 8. Shareholder's Equity

The authorised share capital is EUR 40,000 thousand divided into 40,000,000 shares of EUR 1 each. At the balance sheet date, a total of 9,000,012 shares were issued and fully paid.

Movements in the shareholder's equity accounts are as follows:

	Share capital	Share premium	Foreign currency translation reserve	Accumula ted loss	Result of the year	Total
<b>Balance at 1 January 2012</b>	<b>9 000</b>	<b>150 032</b>	<b>3 257</b>	<b>-174 411</b>	<b>-6 381</b>	<b>-18 503</b>
Appropriation of net result	0	0	0	-6 381	6 381	0
Correction of net result	0	0	0	0	0	0
Result for the period	0	0	0	0	8 229	8 229
Translation result on investments	0	0	-712	0	0	-712
<b>Balance at 31 December 2012</b>	<b>9 000</b>	<b>150 032</b>	<b>2 545</b>	<b>-180 792</b>	<b>8 229</b>	<b>-10 986</b>
Appropriation of net result	0	0	0	8 229	-8 229	0
Other movement of Retained Earnings	0	0	0	-1 443	0	-1 443
Correction of net result	0	0	0	0	0	0
Result for the period	0	0	0	0	19 980	19 980
Translation result on investments	0	0	-1 108	0	0	-1 108
<b>Balance at 31 December 2013</b>	<b>9 000</b>	<b>150 032</b>	<b>1 437</b>	<b>-174 006</b>	<b>19 980</b>	<b>6 443</b>

In 2013 and 2012, the General Meeting decided not to declare and pay out any dividends. The foreign currency reserve is a legal reserve.

## 9. Long-Terms Loans

		<i>31-Dec-13</i>	<i>31-Dec-12</i>
Solarex Investment B.V.	CZK	2 402	3 976
Solarex Investment B.V.		12 993	13 805
PROFI CREDIT Czech, a.s.	CZK	0	320
		<u>15 395</u>	<u>18 101</u>

The loan with Solarex Investment B.V. has a final maturity date on 31 December 2015.

## 10. Directors and Employees

The Company has no employees other than its directors (2012: 0). The Company had 8 directors during the year (2012: 8). Four of the directors have received remuneration. Their remuneration is shown in the consolidated financial statements in Note 33 under key management personnel. Key management personnel in Note 37 only relates to the statutory directors. The Company has no supervisory director (2012: 0).

## **Approval of the Financial Statements**

These financial statements were approved on 30 June 2014

Members of the Board of Directors A:

J. Michel

G. van den Berg

D. Kramer

Members of the Board of Directors B:

D.Chour

Z. Lhotsky

## Supplementary Information December 31, 2013

### Auditor's Report

Reference is made to the auditors' report as included hereinafter.

### Proposed Appropriation of Results

Subject to the provision under Dutch law that no dividends can be declared until all losses have been recovered, profits are at the disposal of the Annual General Meeting of Shareholders in accordance with the Company's Articles of Incorporation.

The management proposed not to declare dividends and to add the net result for the year to the accumulated deficit.

### Subsequent Events

The Russian entity Profireal OOO, which was founded in July 2013 started to provide consumer credits in February 2014.

In January 2014 Profireal Group sold the subsidiary Profidebt, s.r.o. (Czech Republic) and the receivable portfolio of Profidebt Slovakia, s.r.o. to the company Intrum Justitia, a European leader in credit management service. The result of Profidebt division is therefore stated as Discontinued operation (IFRS 5).

In January 2014 the management decided to terminate the division Cash Gate for providing cash, small and short personal loans. In connection with this decision Profireal Group terminated its participation (share) in Cash Gate Slovakia spol. s r.o.

Between January and May 2014 the following changes of statutory bodies members occurred:

Petr Vrba resigned from the Board of Directors

Karol Jurák resigned from the Board of Directors

Hendrik van Wijlen resigned from the Board of Directors ...

No events occurred subsequent to the balance sheet date that would have a material impact on the financial statements.

### Special controlling rights

The Board of Management of Profireal Group SE consists of three Board Member A, four Board Members B and one Board Member C. The Company shall be represented by the Board. Board Member A and Board Member B, acting jointly can also be authorised to represent the Company. Director C has a supervisory role.

### Profit distribution

The allocation of profits accrued in the financial year shall be determined by the Shareholders' Body.

Distribution of profits shall be made after adoption of the annual accounts if permissible under the given contents of the annual accounts.

The Shareholders' Body may resolve to make interim distribution and/or to make distributions at the expense of any reserve of the Company. In addition, the Management Board may decide to make a distribution of interim-dividend.

## **PROFIREAL GROUP SE, ANNUAL REPORT 2013**

Distribution may be made up to an amount which does not exceed the amount of Distributable Equity and, if it concerns an interim distribution, the compliance with this requirement is evidenced by an interim statement of assets and liabilities as referred to in Section 2:105, subsection 4, of the Dutch Civil Code. The Company shall deposit the statement of assets and liabilities at the office of the Commercial Register within eight days after the day on which the resolution to distribute is published.

Unless the Shareholders' Body determines another day of payment, distribution on Shares shall be made payable immediately after they have been declared.

In calculating the amount of any distribution on Shares, Shares held by the Company shall be disregarded.

In accordance with the General Meeting decision the profit EUR 8,229 thousand was transferred against accumulated losses from prior years.

## **Independent auditor's report**

To: the Board of Directors and the Shareholders of Profireal Group SE

### **Report on the financial statements**

We have audited the accompanying financial statements 2013 of Profireal Group SE, Amsterdam. The financial statements include the consolidated financial statements and the company financial statements. The consolidated financial statements comprise the consolidated statement of financial position as per December 31, 2013, the consolidated statements of comprehensive income, changes in equity and cash flows for the year then ended, and notes, comprising a summary of the significant accounting policies and other explanatory information.

The company financial statements comprise the statement of financial position as per December 31, 2013 the company profit and loss account for the year then ended and the notes, comprising a summary of the accounting policies and other explanatory information.

### **Management's responsibility**

Management is responsible for the preparation and fair presentation of these financial statements

in accordance with International Financial Reporting Standards as adopted by the European Union and with Part 9 of Book 2 of the Dutch Civil Code, and for the preparation of the report of

the board of directors in accordance with Part 9 of Book 2 of the Dutch Civil Code.

Furthermore

management is responsible for such internal control as it determines is necessary to enable the

preparation of the financial statements that are free from material misstatement, whether due to

fraud or error.

### **Auditor's responsibility**

Our responsibility is to express an opinion on these financial statements based on our audit. We

conducted our audit in accordance with Dutch law, including the Dutch Standards on Auditing.

This requires that we comply with ethical requirements and plan and perform the audit to obtain

reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditors judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error.

In making those risk assessments, the auditor considers internal control relevant to the entity's

preparation and fair presentation of the financial statements in order to design audit procedures



that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the financial statements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

**Opinion with respect to the consolidated financial statements**

In our opinion, the consolidated financial statements give a true and fair view of the financial position of Profireal Group SE as per December 31, 2013 and of its result and its cash flows for the year then ended in accordance with International Financial Reporting Standards as adopted by the European Union and with Part 9 of Book 2 of the Dutch Civil Code.

**Opinion with respect to the company financial statements**

In our opinion, the company financial statements give a true and fair view of the financial position of Profireal Group SE as per December 31, 2013 and of its result for the year then ended in accordance with Part 9 of Book 2 of the Dutch Civil Code.

**Emphasis of disclosure with respect going concern**

We draw attention to note 4 to the consolidated financial statements, which describes the assessment with respect to the going concern assumption. Our opinion is not qualified in respect of this matter.

**Report on other legal and regulatory requirements**

Pursuant to the legal requirement under Section 2:3 93 sub 5 at e and f of the Dutch Civil Code, we have no deficiencies to report as a result of our examination whether the report of the board of directors, to the extent we can assess, has been prepared in accordance with Part 9 of Book 2 of this Code, and whether the information as required under Section 2:392 sub 1 at b-h has been annexed. Further we report that the report of the board of directors, to the extent we can assess, is consistent with the financial statements as required by Section 2:39 1 sub 4 of the Dutch Civil Code.

Amsterdam, July 29, 2014

Deloitte Accountants B .V.

Signed on the original: J. Penon

## **Contacts**

**Company name:**

Profireal Group SE

**Visit address:**

Martinus Nijhofflaan 2, 17<sup>th</sup> floor, 2624 ES Delft, the Netherlands

**Mailing Address:**

Martinus Nijhofflaan 2, 17<sup>th</sup> floor, 2624 ES Delft, the Netherlands

**phone:** + 31 15 789 0192

**fax:** + 31 15 789 0193

**e-mail:** [profirealgroup@profirealgroup.com](mailto:profirealgroup@profirealgroup.com)

[www.profirealgroup.com](http://www.profirealgroup.com)